# Consolidated Financial Results for the Nine Months ended December 31, 2010 <under Japanese GAAP> 

Company Name: The Bank of Yokohama, Ltd.
(Code No. 8332:
URL:
Listed on the 1st Section of the Tokyo Stock Exchange)
http://www.boy.co.jp/
President Tadashi Ogawa
(Amounts less than one million yen are rounded down.)

1. Consolidated Financial Results (for the nine months ended December 31, 2010)
(1) Operating Results (Unit: Millions of Yen, except per share data and percentages)

|  | Ordinary Income |  | Ordinary Profit |  | Net Income |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
| Nine months ended December 31, 2010 | 211,663 | $(6.1 \%)$ | 57,770 | $64.8 \%$ | 33,131 | $59.7 \%$ |
| Nine months ended December 31, 2009 | 225,510 | $(11.7 \%)$ | 35,034 | $46.5 \%$ | 20,744 | $22.5 \%$ |


|  | Net Income per Share | Net Income per Share(Diluted) |
| :--- | :---: | :---: |
| Nine months ended December 31, 2010 | $¥ 24.36$ | $\neq 24.35$ |
| Nine months ended December 31, 2009 | $¥ 15.25$ | $\neq 15.25$ |

(Note) Percentages shown in Ordinary Income, Ordinary Profit and Net Income are the increase (decrease) from the same period previous year.
(2) Financial Position (Unit: Millions of Yen, except per share data and percentages)

|  | Total Assets | Total Net Assets | Own Capital Ratio | Net Assets per Share |
| :---: | ---: | ---: | ---: | ---: |
| December 31, 2010 | $12,252,325$ | 777,263 | $5.9 \%$ | $\neq 533.93$ |
| March 31, 2010 | $11,984,313$ | 761,580 | $5.9 \%$ | $\neq 523.87$ |

(Reference) Own Capital: December 31, 2010: $¥ 726,109$ million; March 31, 2010: $¥ 712,416$ million
$($ Note $)$ Own Capital Ratio $=($ Total Net Assets - Subscription Rights to Shares - Minority Interests $) /$ Total Assets $* 100$
2. Dividends on Common Stock per Share

|  | Annual Cash Dividends per Share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $1^{\text {st }}$ Quarter-End | 2 $^{\text {nd }}$ Quarter-End | $3^{\text {rd }}$ Quarter-End | Fiscal Year-End | Total |
| Fiscal year ended March 31, 2010 <br> Fiscal year ending March 31, 2011 | - | $¥ 5.00$ | - | $¥ 5.00$ | $¥ 10.00$ |
| Fiscal year ending March 31, 2011 <br> (Forecasts) | - | $¥ 5.00$ |  |  |  |

(Note) Revision of forecasts for dividends in the three months ended December 31, 2010: No
3. Consolidated Earnings Forecasts (for the fiscal year ending March 31, 2011)

(Note 1) Percentages shown in Ordinary Income, Ordinary Profit and Net Income are the increase (decrease) from the same period previous year. (Note 2) Revision of earnings forecasts in the three months ended December 31, 2010: No
4. Others (please refer to "Other information" on page 2 of [Appendix] for details).
(1) Changes in the scope of consolidated significant subsidiaries in the nine months ended December 31, 2010: No
(2) Adoption of simplified accounting methods, or utilization of unique accounting methods: Yes
(3) Changes in accounting policies, procedures and presentation rules, etc.
(A) Changes due to revisions of accounting standards: Yes
(B) Changes due to reasons other than (A):

No
(4) Number of common stocks issued
(A) Number of stocks issued (including treasury stocks):
(B) Number of treasury stocks:
(C) Average outstanding stocks for the nine months ended :

| December 31, 2010 | $1,361,071,054$ shares | March 31, 2010 | $1,361,071,054$ shares |
| :--- | ---: | :--- | ---: |
| December 31, 2010 | $1,149,859$ shares | March 31, 2010 | $1,183,199$ shares |
| December 31,2010 | $1,359,936,660$ shares | December 31, 2009 | $1,359,887,984$ shares |

(Disclosure regarding the execution of the quarterly review process)
The review procedure of quarterly financial results based on the "Financial Instruments and Exchange Law" has been completed.
(Notes for using forecasts information etc.)
This information contains a description of future performance. Such description, however, does not guarantee future performance and contains risks and uncertainties. Please take note that future performance may differ from forecasts due to changes in the economic environment.
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## Supplemental Information:

Selected Financial Information For the nine months Ended December 31, 2010

## 1. Qualitative Information related to Financial Statements

(1) Qualitative information related to the consolidated results of operations

The consolidated $3^{\text {nd }}$ quarter (cumulative year-to-date basis; hereinafter, "the term under review"), saw a decrease in ordinary income of 13,847 million yen year-on-year to 211,663 million yen due to a decrease in interest income centered on interest on loans and discounts.
On the other hand, ordinary expenses decreased 36,582 million year-on-year to 153,893 million yen, due to a decline in other expenses including provision of allowance for loan losses and written-off of loans
As a result, ordinary profit increased by 22,736 million yen year-on-year to 57,770 million yen.
(2) Qualitative information related to the consolidated financial position

In spite of efforts to expand deposits through the pursuit of composite transactions, deposits increased during the term under review by 48.9 billion yen to $10,477.8$ billion yen. Of these deposits, fixed deposits decreased during the term under review by 28.1 billion yen to $3,382.9$ billion yen.
And, loans and bills discounted increased during the term under review by 121.1 billion yen to $8,606.6$ billion yen, securities increased during the term under review by 239.8 billion yen to $1,981.4$ billion yen; of these, government bonds increased during the term under review by 53.9 billion yen to 790.5 billion yen.
In addition, total assets increased during the term under review by 268.0 billion yen to $12,252.3$ billion yen, while net assets increased by 15.7 billion yen to 777.2 billion yen.
(3) Qualitative information related to the consolidated earnings forecasts

There are no changes to our earnings forecasts for full year, released on November 12, 2010.

## 2. Other information

(1) Changes in the scope of consolidated significant subsidiaries during the current quarter: Not applicable
(2) Adoption of simplified accounting methods, or utilization of unique accounting methods
(Simplified accounting methods)
i) Depreciation

Depreciation for tangible fixed assets, which are depreciated under the declining-balance method, is computed by proportionally allocating the estimated depreciation for the fiscal year.
ii) Allowance for loan losses

Allowances for loan losses for claims other than claims on "bankrupt borrowers" and "substantially bankrupt borrowers" and claims on "potentially bankrupt borrowers" for which allowances are provided in specific amounts, are recorded by applying the expected loan loss ratio for the year ended September 30, 2010.
iii) Taxes

Income taxes are calculated based on the same method as the year-end accounts. However, only material adjustment items and tax-deducted items are applied.
iv ) Collectability of deferred tax assets
The collectability of deferred tax assets is determined based on the earnings projections and tax planning used in the fiscal year ended September 30, 2010, as temporary differences were not considered to have changed drastically from September 30, 2010.
v ) Elimination of inter-company claims and obligations, and transactions between consolidated companies Claims and obligations between consolidated companies are eliminated without adjusting for differences between the claims and the obligations, to the extent it is regarded as reasonable.
Differences in transactions between consolidated companies are eliminated by a measure deemed reasonable.
(Accounting methods used specifically for quarterly consolidated financial statements)
Not applicable
(3) Changes in accounting policies, procedures, presentation rules, etc.
(Application of accounting Standard for Asset Retirement obligations)
Starting with the 1st quarter of this fiscal year, The Bank has adopted the "Accounting Standard for Asset Retirement Obligations" (ASBJ Statement No. 18, March 31, 2008) and the "Guidance on Accounting Standard for Asset Retirement Obligations" (ASBJ Guidance No. 21, March 31, 2008). The impact of a change on the financial statements is insignificant.

## 3. Consolidated Financial Statements

(1) Consolidated Balance Sheets
(Unit: Millions of Yen)

|  | As of December 31, 2010 | As of March 31, 2010 (Summary) |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash and due from banks | 589,692 | 731,175 |
| Call loans and bills bought | 106,687 | 92,425 |
| Monetary claims bought | 197,508 | 213,567 |
| Trading assets | 79,082 | 42,392 |
| Securities | 1,981,472 | 1,741,692 |
| Loans and bills discounted | 8,606,640 | 8,485,502 |
| Foreign exchanges | 4,284 | 4,839 |
| Lease receivables and investment assets | 52,698 | 57,225 |
| Other assets | 171,159 | 138,403 |
| Tangible fixed assets | 127,820 | 130,158 |
| Intangible fixed assets | 18,531 | 21,781 |
| Deferred tax assets | 61,772 | 61,155 |
| Customers' liabilities for acceptances and guarantees | 345,278 | 358,400 |
| Allowance for loan losses | $(90,304)$ | $(94,406)$ |
| Total assets | 12,252,325 | 11,984,313 |
| Liabilities: |  |  |
| Deposits | 10,477,880 | 10,428,935 |
| Negotiable certificates of deposit | 64,149 | 48,750 |
| Call money and bills sold | 50,092 | 23,410 |
| Trading liabilities | 1,664 | 1,573 |
| Borrowed money | 312,926 | 99,758 |
| Foreign exchanges | 101 | 85 |
| Bonds payable | 64,300 | 64,300 |
| Other liabilities | 134,875 | 173,812 |
| Provision for directors' bonuses | - | 9 |
| Provision for retirement benefits | 137 | 118 |
| Provision for reimbursement of deposits | 833 | 934 |
| Provision for contingent loss | 772 | 594 |
| Reserves under the special laws | 2 | 1 |
| Deferred tax liabilities for land revaluation | 22,048 | 22,048 |
| Acceptances and guarantees | 345,278 | 358,400 |
| Total liabilities | 11,475,061 | 11,222,733 |
| Net assets: |  |  |
| Capital stock | 215,628 | 215,628 |
| Capital surplus | 177,244 | 177,244 |
| Retained earnings | 284,412 | 264,885 |
| Treasury stock | (662) | (689) |
| Total shareholders' equity | 676,622 | 657,068 |
| Valuation difference on available- for- sale securities | 18,000 | 23,855 |
| Deferred gains or losses on hedges | (37) | (32) |
| Revaluation reserve for land | 31,524 | 31,524 |
| Total valuation and translation adjustments | 49,487 | 55,347 |
| Subscription rights to shares | 244 | 192 |
| Minority interests | 50,909 | 48,972 |
| Total net assets | 777,263 | 761,580 |
| Total liabilities and net assets | 12,252,325 | 11,984,313 |

(2) Consolidated Statements of Income
(For the nine months ended)
(Unit: Millions of Yen)

|  | December 31, 2009 | December 31,2010 |
| :---: | :---: | :---: |
| Ordinary income | 225,510 | 211,663 |
| Interest income | 149,003 | 136,938 |
| Of which, interest on loans and discounts | 131,317 | 119,500 |
| Of which, interest and dividends on securities | 12,318 | 12,658 |
| Fees and commissions | 36,092 | 37,635 |
| Trading income | 1,065 | 899 |
| Other ordinary income | 33,596 | 33,196 |
| Other income | 5,751 | 2,993 |
| Ordinary expenses | 190,475 | 153,893 |
| Interest expenses | 13,987 | 10,403 |
| Of which, interest on deposits | 10,165 | 6,507 |
| Fees and commissions payments | 7,448 | 7,297 |
| Trading expenses | 69 | 9 |
| Other ordinary expenses | 28,977 | 23,652 |
| General and administrative expenses | 81,847 | 83,245 |
| Other expenses | 58,145 | 29,285 |
| Ordinary profit | 35,034 | 57,770 |
| Extraordinary income | 1,655 | 1,679 |
| Recoveries of written- off claims | 1,655 | 1,679 |
| Extraordinary loss | 1,012 | 201 |
| Loss on disposal of noncurrent assets | 1,011 | 188 |
| Other | 1 | 12 |
| Income before income taxes and minority interests | 35,677 | 59,249 |
| Income taxes - current | 26,718 | 21,053 |
| Income taxes - deferred | $(12,875)$ | 2,533 |
| Total income taxes | 13,842 | 23,587 |
| Income before minority interests |  | 35,662 |
| Minority interests in income | 1,091 | 2,530 |
| Net income | 20,744 | 33,131 |

SELECTED FINANCIAL INFORMATION FOR THE NINE MONTHS ENDED DECEMBER 31， 2010
I ．Summary I ．決算サマリー

## 1．Income status（Non－Consolidated）

## 1．損益の状況 単体）

Gross operating income … Domestic fees and commissions increased，but domestic interest income decreased，mainly due to lower interest rates．These resulted in a 4.5 billion yen decrease in gross operating income from the same period previous year，to 153.4 billion yen．
Expenses …．．．．．．．．．．．．By thoroughly implementing low cost operations，expenses decreased by 0.5 billion yen from the same period previous year，to 74.1 billion yen．
Core net business profit … Along with the decrease in gross operating income，core net business profit decreased by 4.1 billion yen from the same period previous year，to 79.2 billion yen．
Ordinary profit $\ldots \ldots \ldots$ ．．．．．．．．．．．net business profit decreased，but credit costs also greatly decreased，resulting in ordinary profit increasing by 18.0 billion yen from the same period previous year，to 53.0 billion yen．
Net income ．．．．．．．．．．．．．．．Due to the ordinary profit increased，net income increased by 10.9 billion yen from the same period previous year，to 32.0 billion yen．

| Non－Consolidated】 | 単体】 |  | For the nine months ended |  |  | For the year ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | December 31， 2010（A） | （A）－（B） | December 31， 2009（B） | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { March 31, 2010 } \\ \text { (Reference) } \end{array} \\ \hline \end{array}$ |
| Gross operating income | 業務粗利益 |  | 153.4 | （4．5） | 157.9 | 211.9 |
| Of which，interest income from domestic operations | うち国内資金利益 |  | 125.7 | （8．1） | 133.8 | 177.9 |
| Of which，fees and commissions from domestic operations | うち国内役務取引等䅅 |  | 21.6 | 1.0 | 20.6 | 29.8 |
| Expenses | 経費 除（臨時処理分） | $(\triangle)$ | 74.1 | （0．5） | 74.6 | 99.9 |
| （Reference）OHR | （参考）OHR |  | 48．3\％ | 1．1\％ | 47．2\％ | $47.1 \%$ |
| Core net business profit | 実質業務純益 |  | 79.2 | （4．1） | 83.3 | 111.9 |
| Provision of alowance for general loan losses（1） | 一般貸倒引当金繰入額 | （1）（ $\triangle$ ） | 1.8 | （2．8） | 4.6 | 0.8 |
| Net business profit | 業務純益 |  | 77.4 | （1．2） | 78.6 | 111.1 |
| Non－recurring gains（losses） | 臨時損益 |  | （24．4） | 19.2 | （43．6） | （58．3） |
| Of which，disposal of bad debts ${ }^{(2)}$ | うち不良債権処理額 | （2）$(\triangle)$ | 21.3 | （21．2） | 42.5 | 55.0 |
| Of which，gains or losses on stocks and other securities | うち株式等関係損益 |  | （1．1） | （3．9） | 2.8 | 2.8 |
| Ordinary profit | 経常利益 |  | 53.0 | 18.0 | 35.0 | 52.8 |
| Net income | 四半期 当期）純利益 |  | 32.0 | 10.9 | 21.1 | 31.0 |
| Credit costs（1）+ （2） | 与信費用 | （2）$(\triangle)$ | 23.1 | （24．1） | 47.2 | 55.8 |

## 2．Loans and Deposits，etc．Information

## 2．貸出金 預金等の状況 単体）

Loans ．．．．．Loans to individuals increased，mainly due to housing loans．This resulted in loans increasing by 6.6 billion yen as compared to September 30，2010，rising to 8，635．6 billion yen．
－Deposits $\cdots$ ．Deposits from individuals increased by 195.7 billion yen as compared to September 30，2010，rising to 8，041．1 billion yen．Total deposits（in domestic branches）increased by 198.4 billion yen as compared to September 30，2010， rising to 10，496．0 billion yen．

Non－Consolidated】Loans
単体】貸出金末残 特別国際金融取引勘定を除（国内店分）


Non－Consolidated】 Deposits


$$
\begin{array}{r}
\text { Non- deposit products for individuals } \cdots \text { We worked to provide products and services which match the customer's life stage, } \\
\text { resulting in non- deposit products for individuals increasing by } 23.9 \text { billion yen as } \\
\text { compared to September } 30,2010 \text {, rising to } 1,627.6 \text { billion yen. }
\end{array}
$$

Non－Consolidated】 Non－deposit products for individuals

| Information |  | 単体1個人向け投資型商品の状況 |  |  | （Unit：Billions of Yen） |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2010 \text { (A) } \\ \hline \end{gathered}$ |  |  | As | As of |
|  |  |  | （A）－（B） | （A）－（C） | $\begin{aligned} & \text { December 31, } \\ & 2009 \text { (B) } \end{aligned}$ | $\begin{aligned} & \text { September 30, } \\ & 2010 \text { (C) } \end{aligned}$ |
| Nor－deposit products for individuals | 個人向け投資型商品合計 | 1，627．6 | 98.5 | 23.9 | 1，529．1 | 1，603．7 |
| Of which，investment trusts | うち投資信託残高 | 449.9 | （4．6） | 4.5 | 454.5 | 445.4 |
| Of which，annuity insurance | うち年金保険残高 | 687.5 | 138.3 | 24.5 | 549.2 | 663.0 |

II ．Digest of Financial Results for the nine months ended December 31， 2010
II．平成23年3月期 第3四半期決算の概況


| ［onsolidated】 | 連結】 | For the nine months ended |  | （Unit：MMilions of Yen） |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | For the year ended <br> March 31， 2010 （Reference） |
|  |  | $\begin{aligned} & \text { December 31, } \\ & 2010(A) \end{aligned}$ | （A）－（B） | December 31， 2009（B） |  |
| Consolidated gross operating income | 連結粗利益 | 167，308 | $(1,967)$ | 169，275 | 229，750 |
| Interest income | 資金利益 | 126，535 | $(8,481)$ | 135，016 | 179，378 |
| Fees and commissions | 役務取引等利益 | 30，338 | 1，694 | 28，644 | 40，600 |
| Trading income | 特定取引利益 | 890 | （105） | 995 | 1，307 |
| Other ordinary income | その他業務利益 | 9，544 | 4，925 | 4，619 | 8，464 |
| General and administrative expenses |  | 83，245 | 1，398 | 81，847 | 112，006 |
| Credit costs |  | 25，976 | $(28,279)$ | 54，255 | 65，103 |
| Writter－off of loans | 貸出金償却（ ） | 12，911 | $(11,114)$ | 24，025 | 28，365 |
| Provision of allowance for specific loan losses | 個別貸倒引当金繰入額（ ） | 9，317 | $(14,281)$ | 23，598 | 32，636 |
| Provision of allowance for general loan losses | 一般貸倒引当金繰入額（ ） | 3，093 | $(3,031)$ | 6，124 | 2，604 |
| Other | その他（ ） | 653 | 147 | 506 | 1，496 |
| Gains or losses on stocks and other securities | 株式等関係損益 | $(1,292)$ | $(3,913)$ | 2，621 | 3，068 |
| Other | その他 | 977 | 1，736 | （759） | $(1,927)$ |
| Ordinary profit | 経常利益 | 57，770 | 22，736 | 35，034 | 53，782 |
| Extraordinary income（loss） | 特別損益 | 1，478 | 836 | 642 | （924） |
| Income before income taxes and minority interests | 税金等調整前四半期（当期純利益 | 59，249 | 23，572 | 35，677 | 52，857 |
| Income taxes－current | 法人税，住民税及び事業税（ ） | 21，053 | $(5,665)$ | 26，718 | 31，524 |
| Income taxes－deferred | 法人税等調整額（ ） | 2，533 | 15，408 | $(12,875)$ | $(11,285)$ |
| Total income taxes | 法人税等合計（ ） | 23，587 | 9，745 | 13，842 | 20，238 |
| Income before minority interests | 少数株主損益調整前四半期 当期）純利益 | 35，662 | 13，827 | 21，835 | 32，619 |
| Minority interests in income | 少数株主利益（ $\triangle$ | 2，530 | 1，439 | 1，091 | 1，672 |
| Net income | 四半期（当期）純利益 | 33，131 | 12，387 | 20，744 | 30，946 |
|  |  |  |  |  |  |
| Real credit costs （including recoveries of written－off claims） |  | 24，296 | $(28,303)$ | 52，599 | 62，980 |

注）連結粗利益」（は，資金運用収益－資金調達費用）＋役務取引等収益－役務取引等費用）

+ 特定取引収益－特定取引費用）＋（その他業務収益－その他業務費用）て算出しております。
Note：Consolidated gross operating income $=$（Interest income－Interest expenses）+ （Fees and commissions - Fees and commissions payments） ＋（Trading income－Trading expenses）＋（Other ordinary income－Other ordinary expenses）

| （Reference） | 参考） | For the nine months ended |  | （Unit：Millions of Yen） |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | the year ended |
|  |  | $\begin{aligned} & \text { December 31, } \\ & 2010(A) \end{aligned}$ | （A）－（B） | $\begin{aligned} & \text { December 31, } \\ & \text { 2009(B) } \end{aligned}$ | March 31， 2010 （Reference） |
| Consolidated net business profit | 連結業務純益 | 87，219 | $(4,597)$ | 91，816 | 123，569 |

往）連結業務純益」は，単体実質業務純益＋子会社経常利益 与信費用控除前）＋関連会社経常利益 $\times$ 持分割合－内部取引（配当等）で算出しております。
Note：Consolidated net business profit＝Non－consolidated core net business profit＋Ordinary profit of consolidated subsidiaries（excluding Credit costs） ＋Ordinary profit of equity－method affiliates $\times$ share of stockholders equity－internal trade（dividend，etc）

| 連結対象会社数） |  | （Unit：Number of Companies） |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { A s of December } \\ 31,2010(A) \end{gathered}$ | （A）－（B） | As of December 31，2009（B） | $\left\lvert\, \begin{gathered} \text { As of March 31, } \\ 2010 \end{gathered}\right.$ |
| Number of consolidated subsidiaries | 連結子会社数 | 11 | 0 | 11 | 11 |
| Number of companies accounted for by the equity method | 持分法適用会社数 | 0 | 0 | 0 | 0 |


| Non－Consolidated】 |  | 単体】 | For the nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { December 31, } \\ & 2010(A) \end{aligned}$ | （A）－（B） | $\begin{aligned} & \text { December 31, } \\ & \text { 2009(B) } \end{aligned}$ |
| Interest－earning assets | 資金運用勘定 | 10，694．1 | 1.1 | 10，693．0 |
| Loans and bills discounted | 貸出金 | 8，527．1 | （283．5） | 8，810．6 |
| Loans to individuals | 個人貸出 | 4，082．6 | 105.5 | 3，977．1 |
| Securities | 有価証券 | 1，761．0 | 330.4 | 1，430．6 |
| Bonds | 債券 | 1，620．6 | 338.5 | 1，282．1 |
| Stocks | 株式 | 140.4 | （8．1） | 148.5 |
| Interest－bearing liabilities | 資金調達勘定 | 10，459．4 | 59.2 | 10，400．2 |
| Deposits | 預金 | 10，134．0 | 165.5 | 9，968．5 |
| Deposits from individuals | 個人預金 | 7，837．2 | 114.1 | 7，723．1 |
| External liabilities | 外部負債 | 140.3 | （11．5） | 151.8 |

（Unit：Billions of Yen）

| March 31，2010 <br> （Reference） |
| ---: |
| $10,704.3$ |
| $8,764.6$ |
| $3,986.9$ |
| $1,486.5$ |
| $1,339.4$ |
| 147.1 |
| $10,413.9$ |
| $9,982.0$ |
| $7,735.6$ |
| 172.2 |

3．Interest Margins（Domestics）
3．利回 利鞘 国内業務部門）
Non－Consolidated】

| 単体】 For the nine months ended |  |  |
| :---: | :---: | :---: |
| $\begin{aligned} & \text { December 31, } \\ & 2010(A) \end{aligned}$ | （A）－（B） | $\begin{gathered} \text { December 31, } \\ 2009(B) \end{gathered}$ |
| 1.66 | （0．15） | 1.81 |
| 1.85 | （0．12） | 1.97 |
| 0.93 | （0．18） | 1.11 |
| 0.10 | （0．05） | 0.15 |
| 0.07 | （0．05） | 0.12 |
| 1.33 | 0.09 | 1.24 |
| 0.92 | （0．02） | 0.94 |
| 1.01 | （0．07） | 1.08 |
| 1.56 | （0．10） | 1.66 |
| 0.85 | （0．05） | 0.90 |
| 0.65 | （0．08） | 0.73 |

For the year ended

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: | :---: |
|  |  |  |  |  |  |

## 4．有価証券関係損益

4．Gains and Losses on Investment Securities
（1）国債等債券損益
（Unit：Millions of Yen）
（1）Gains and Losses on Bonds
単体】 For the nine months ended


| For the year ended <br> March 31， 2010 <br> （Reference） <br> $(2,688)$ <br> 986 <br> - <br> 651 <br> 2,917 <br> 105. |
| ---: |

（Reference）Gains（losses）on bonds derivatives

|  |  | $\begin{gathered} \text { December 31, } \\ 2010(\mathrm{~A}) \\ \hline \end{gathered}$ | （A）－（B） | $\begin{gathered} \text { December 31, } \\ 2009(B) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Gains（losses）on bonds derivatives | 債券デリバテイブ損益 | 1，095 | 872 | 223 |
| Gains（losses）on bonds <br> + Gains（losses）on bonds derivatives | 国債等債券損益（5勘定尻） <br> ＋債券デリバテイフ損益 | 450 | 1，418 | （968） |

（Unit：Millions of Yen） For the year ended

| March 31，2010 <br> （Reference） |
| ---: |
| 299 |
| $(2,388)$ |

For the nine months ended

|  | December 31，2010（A） | （A）－（B） |
| ---: | ---: | ---: | December 31，2009（B）

For the year ended

| March 31，2010 <br> （Reference） |
| ---: |
| 2,852 |
| 3,954 |
| 394 |
| 706 |

5．Net Unrealized Gains（Losses）on Securities
【Non－Consolidated】

|  |  |  |  |  |  |  |  |  | nit：M | lions of Yen） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of December 31， 2010 |  |  |  |  | As of September 30， 2010 |  |  |  |
|  |  | Book Value | $\mathrm{Net}(\mathrm{A})$ | （A）－（B） | Unrealized gains | Unrealized losses | Book Value | $\mathrm{Net}(\mathrm{B})$ | Unrealized gains | Unrealized losses |
| Held－to－maturity | 満期保有目的 | 209，337 | 5，135 | $(1,787)$ | 5，371 | 235 | 193，096 | 6，922 | 6，931 | 8 |
| Available－for－sale | その他有価証券 | 1，931，093 | 28，992 | $(2,760)$ | 49，031 | 20，039 | 1，782，301 | 31，752 | 51，097 | 19，345 |
| Equity securities | 株式 | 123，374 | 12，186 | 3，128 | 27，064 | 14，877 | 120，056 | 9，058 | 23，454 | 14，396 |
| Debt securities | 債券 | 1，569，554 | 18，597 | $(6,223)$ | 20，763 | 2，166 | 1，425，831 | 24，820 | 26，401 | 1，581 |
| Of which，floating－rate government bonds | うち変動利付国債 | 177，651 | 7，706 | （694） | 7，706 | － | 178，227 | 8，400 | 8，400 | － |
| Other securities | その他 | 238，164 | $(1,791)$ | 335 | 1，203 | 2，995 | 236，413 | $(2,126)$ | 1，241 | 3，367 |
| Total | 合 計 | 2，140，431 | 34，128 | $(4,546)$ | 54，403 | 20，275 | 1，975，397 | 38，674 | 58，028 | 19，354 |
| Equity securities | 株式 | 123，374 | 12，186 | 3，128 | 27，064 | 14，877 | 120，056 | 9，058 | 23，454 | 14，396 |
| Debt securities | 債券 | 1，778，550 | 23，733 | $(8,009)$ | 26，135 | 2，402 | 1，618，587 | 31，742 | 33，332 | 1，590 |
| Other securities | その他 | 238，505 | $(1,791)$ | 335 | 1，203 | 2，995 | 236，754 | $(2,126)$ | 1，241 | 3，367 |

（注）1．「その他有価証券」については時価評価しておりますので，評価損益は四半期（中間）貸借対照表計上額と取得原価との差額を計上しております。
2．変動利付国債のうち市場価格を時価とみなせない状態にあると判断したものについては，合理的に算定された価額を時価としております。 なお，合理的に算定された価額と市場価格との差額は，22年12月末は 7，558百万円，22年9月末は 8,384 百万円であります。

Notes： 1 ＂Available－for－sale securities＂are marked to market；the difference between book values on the non－consolidated balanace sheets and the acquisition cost is posted as＂Net＂ 2 For floating－rate government bonds，bonds which were determined that their market prices cannot be deemed as fair values，have been valued based on the prices reasonably calculated．
The difference between reasonably calculated prices and market prices was $¥ 7,558$ million at the end of December 2010 and $¥ 8,384$ million at the end of September 2010 ．

【Consolidated】

|  |  | As of December 31， 2010 |  |  |  |  | As of September 30， 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Book Value | $\mathrm{Net}(\mathrm{A})$ | （A）－（B） | Unrealized gains | Unrealized losses | Book Value | $\mathrm{Net}(\mathrm{B})$ | Unrealized gains | Unrealized losses |
| Held－to－maturity | 満期保有目的 | 210，845 | 5，143 | $(1,789)$ | 5，379 | 235 | 194，605 | 6，932 | 6，941 | 8 |
| Available－for－sale | その他有価証券 | 1，933，735 | 29，075 | $(2,836)$ | 49，572 | 20，496 | 1，785，020 | 31，911 | 51，629 | 19，718 |
| Equity securities | 株式 | 126，008 | 12，270 | 3，053 | 27，604 | 15，334 | 122，765 | 9，217 | 23，986 | 14，769 |
| Debt securities | 債券 | 1，569，562 | 18，597 | $(6,223)$ | 20，763 | 2，166 | 1，425，840 | 24，820 | 26，401 | 1，581 |
| Of which，floating－rate government bonds | うち変動利付国債 | 177，651 | 7，706 | （694） | 7，706 | － | 178，227 | 8，400 | 8，400 | － |
| Other securities | その他 | 238，164 | $(1,791)$ | 335 | 1，203 | 2，995 | 236，413 | $(2,126)$ | 1，241 | 3，367 |
| Total | 合 計 | 2，144，580 | 34，219 | $(4,624)$ | 54，951 | 20，732 | 1，979，626 | 38，843 | 58，571 | 19，727 |
| Equity securities | 株式 | 126，008 | 12，270 | 3，053 | 27，604 | 15，334 | 122，765 | 9，217 | 23，986 | 14，769 |
| Debt securities | 債券 | 1，780，067 | 23，741 | $(8,011)$ | 26，143 | 2，402 | 1，620，105 | 31，752 | 33，343 | 1，590 |
| Other securities | その他 | 238，505 | $(1,791)$ | 335 | 1，203 | 2，995 | 236，754 | $(2,126)$ | 1，241 | 3，367 |

（注）1．「その他有価証券」については時価評価しておりますので，評価損益は四半期（中間）連結貸借対照表計上額と取得原価との差額を計上しております。
2．変動利付国債のうち市場価格を時価とみなせない状態にあると判断したものについては，合理的に算定された価額を時価としております。 なお，合理的に算定された価額と市場価格との差額は，22年12月末は 7,558 百万円， 22 年 9 月末は 8,384 百万円であります。

Notes： 1 ＂Available－for－sale securities＂are marked to market；the difference between book values on the consolidated balanace sheets and the acquisition cost is posted as＂Net＂ 2 For floating－rate government bonds，bonds which were determined that their market prices cannot be deemed as fair values，have been valued based on the prices reasonably calculated．
The difference between reasonably calculated prices and market prices was $¥ 7,558$ million at the end of December 2010 and $¥ 8,384$ million at the end of September 2010 ．
6 ．Derivative contracts
Consolidated）
6．デリバテイフ取引
連結）
（1）Interest rate contracts
（1）金利関連取引
（Unit：Millions of Yen）

|  |  |  |  | As of | December 31， | 2010 | As of | September 30， | 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Contract or Notional Amount | Fair Value （Loss） | Valuation Gain（Loss） | Contract or Notional Amount | Fair Value （Loss） | Valuation Gain（Loss） |
|  | Interest rate swaps |  | 金利スワップ | 4，009，167 | 5，362 | 5，362 | 3，876，110 | 5，242 | 5，242 |
|  | Others |  | その他 | 82，619 | （18） | 984 | 87，079 | （1） | 1，114 |
| Total |  |  | 計 |  | 5，344 | 6，347 |  | 5，241 | 6，357 |

（注）ヘッジ会計を適用しているデリバテイフ取引は，上記記載から除いております。
Note：Derivative transactions subject to hedge accounting are not included in the above table．
（2）Foreign exchange
（2）通貨関連取引
（Unit：Millions of Yen）

（注）ヘツジ会計を適用しているデリバテイフ取引は，上記記載から除いております。
Note：Derivative transactions subject to hedge accounting are not included in the above table．

## （3）Stocks contracts

Not applicable
（3）株式関連取引
該当事項はありません。
（4）Bonds contracts
（4）債券関連取引
（Unit：Millions of Yen）

|  |  |  |  | As of December 31， 2010 |  |  | As of September 30， 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Contract or Notional Amount | Fair Value （Loss） | Valuation Gain（Loss） | Contract or Notional Amount | Fair Value （Loss） | Valuation <br> Gain（Loss） |
| Market | Futures | 金融商品取引所 | 債券先物 | 971 | （12） | （12） | 714 | （2） | （2） |
| OTC | Options | 店 頭 | 債券店頭オプション | 35，000 | （95） | （3） | － | － | － |
| Total |  | 合 |  |  | （108） | （15） |  | （2） | （2） |

（5）Commodity related transactions
Not applicable
（6）Credit derivative transactions
Not applicable
（5）商品関連取引
該当事項はありません。

⑥ クレジット・デリバティブ取引
該当事項はありません。

III ．LOANS AND OTHER ASSETS INFORMATION
III．貸出金等の状況

1．Risk Managed Loan Information

| Non－Consolidated］ | 単体】 |  |  | （Unit：Millions of Yen） |
| :---: | :---: | :---: | :---: | :---: |
| Risk managed loans | リスク管理債権 | As of December 31，2010（A） | （A）－（B） | As of September 30， 2010（B） |
| Loans to borrowers in bankruptcy | 破綻先債権額 | 26，226 | $(5,225)$ | 31，451 |
| Past due loans | 延滞債権額 | 157，308 | 1，464 | 155，844 |
| Accruing loans contractually past due for 3 months or more | 3 万月以上延滞債権額 | 8，822 | 2，176 | 6，646 |
| Restructured loans | 貸出条件緩和債権額 | 31，932 | 3，784 | 28，148 |
| Total | 合計 | 224，289 | 2，199 | 222，090 |
| （Amount of partial direct written－off） | 部分直接償却額） | 111，473 | $(4,630)$ | 116，103 |
| Loans and bills discounted | 貸出金残高 林残） | 8，643，238 | 7，014 | 8，636，224 |

注）1．リスク管理債権額は，部分直接償却実施後の金額で表示しております。
2．末収利息不計上の基準は，自己査定に基づ債務者区分によりおこなっております。
Notes： 1 The amounts are presented after partial direct written－off．
2 The standard of accrued interest for non－performing loans is based on borrowers classification under the self－assessment guidelines．

| Consolidated］ | 連結】 |  |  | （Unit：Millions of Yen） |
| :---: | :---: | :---: | :---: | :---: |
| Risk managed loans | リスク管理債権 | As of December 31，2010（A） | （A）－（B） | As of September 30， 2010（B） |
| Loans to borrowers in bankruptcy | 破綻先債権額 | 26，234 | $(5,226)$ | 31，460 |
| Past due loans | 延滞債権額 | 162，079 | 1，871 | 160，208 |
| Accruing loans contractually past due for 3 months or more | 3 万月以上延滞債権額 | 8，822 | 2，176 | 6，646 |
| Restructured loans | 貸出条件緩和債権額 | 31，935 | 3，784 | 28，151 |
| Total | 合計 | 229，072 | 2，606 | 226，466 |
| （Amount of partial direct written－off） | 部分直接償却額） | 130，459 | 1，348 | 129，111 |
| Loans and bills discounted | 貸出金残高 東残） | 8，606，640 | 7，775 | 8，598，865 |

注）1．リスク管理債権額は，部分直接償却実施後の金額で表示しております。
2．末収利息不計上の基準は，自己査定に基づ債務者区分によりおこなっております。
Notes： 1 The amounts are presented after partial direct written－off．
2 The standard of accrued interest for non－performing loans is based on borrowers classification under the self－assessment guidelines．
2．Status of Claims disclosed under the Financial Revitalization Law

2．金融再生法開示債権の状況

| 単体】 |  |  |  | $\begin{gathered} \text { (Unit:Millions of Yen) } \\ \hline \text { As of September 30, } \\ 2010(B) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | As of December 31，2010（A） | （A）－（B） |  |
| Unrecoverable or valueless claims Doubtful claims Claims in need of special caution | 破産更生債潅及びこれらに準ずる債潅 <br> 危険債権 <br> 要管理債権 | $\begin{array}{r} \hline 68,242 \\ 117,080 \\ 40,755 \end{array}$ | $\begin{array}{r} \hline(2,976) \\ (842) \\ 5,961 \end{array}$ | $\begin{array}{r} \hline 71,218 \\ 117,922 \\ 34,794 \end{array}$ |
| Sub－total（Claims in need of special caution or below）A | 要管理債権以下計 A | 226，077 | 2，141 | 223，936 |
| Claims in need of caution（excluding claims in need of special caution） Claims to normal borrowers（excluding claims in need of caution） | 要管理債権以外の要注意先債権正常先債権 | $\begin{aligned} & \hline \text { 1,221,580 } \\ & 7,462,702 \end{aligned}$ | $\begin{gathered} 13,659 \\ (12,001) \end{gathered}$ | $\begin{aligned} & 1,207,921 \\ & 7,474,703 \end{aligned}$ |
| Sub－total（Normal claims） | 正常債権計 | 8，684，282 | 1，657 | 8，682，625 |
| Total（Credit exposures）B | 合計 B | 8，910，360 | 3，799 | 8，906，561 |
| Claims in need of special caution based on borrowers classification under the self－assessment guideline | 要管理先債権 | 49，258 | 8，690 | 40，568 |
| Percentage of claims in need of special caution or below A／B | 不良債権比率 A／B | 2．5\％ | 0．0\％ | 2．5\％ |

Consolidated】 連結】


3．Loan Portfolio etc．Information
Domestic branches（excluding loans in offshore market account）
（1）Classification of loans by type of industry

| 単体】 |  |  |  |  | （Unit：Millions of Yen） |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of December 31，2010（A） | （A）－（B） | （A）－（C） | As of December 31，2009（B） | As of September 30，2010（C） |
| Total loans | 貸出金合計 | 8，635，663 | （91，044） | 6，642 | 8，726，707 | 8，629，021 |
| Manufacturing | 製造業 | 948，089 | $(67,454)$ | 7，630 | 1，015，543 | 940，459 |
| Agriculture and orestry | 農業口林業 | 4，382 | （235） | 53 | 4，617 | 4，329 |
| Fishery | 漁業 | 7，866 | 462 | 887 | 7，404 | 6，979 |
| Mining and quarrying of stone and gravel | 鉱業，採石業，砂利採取業 | 3，445 | （368） | （238） | 3，813 | 3，683 |
| Construction | 建設業 | 260，693 | $(8,425)$ | 1，973 | 269，118 | 258，720 |
| Electric power，gas，heat supply and water supply | 電気・ガス 熱供給 水道業 | 14，458 | 554 | 350 | 13，904 | 14，108 |
| IT and telecommunication | 情報通信業 | 58，145 | $(7,862)$ | $(3,376)$ | 66，007 | 61，521 |
| Transport and postal activities | 運輸業，郵便業 | 357，343 | $(18,192)$ | 1，759 | 375，535 | 355，584 |
| Wholesale and retail | 卸売業，小売業 | 711，196 | 10，418 | 5，684 | 700，778 | 705，512 |
| Finance and insurance | 金融業，保険業 | 224，544 | $(29,802)$ | 252 | 254，346 | 224，292 |
| Real estate and goods rental and leasing | 不動産業，物品賃貸業 | 2，284，303 | $(30,343)$ | $(11,683)$ | 2，314，646 | 2，295，986 |
| Other services | その他の各種サービス業 | 731，093 | $(7,348)$ | $(3,663)$ | 738，441 | 734，756 |
| Local governments | 地方公共団体 | 99，374 | $(20,067)$ | $(1,694)$ | 119，441 | 101，068 |
| Others | その他 | 2，930，732 | 87，618 | 8，708 | 2，843，114 | 2，922，024 |

（2）Balances by scale of loans and bills discounted

3．業種別貸出金等の状況 特別国際金融取引勘定を除（国内店分）
（1）業種別貸出金

## （2）貸出金規模別残高

Non－Consolidated】
単体】
（Unit：Millions of Yen）

|  | 单体 |  |  |  | （Un | ons of Yen |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of December 31，2010（A） | （A）－（B） | （A）－（C） | As of December 31，2009（B） | As of September 30，2010（C） |
| Total loans | 貸出金合計 | 8，635，663 | $(91,044)$ | 6，642 | 8，726，707 | 8，629，021 |
| Of which，loans to small and medium－sized businesses， etc | うち中小企業等貸出残高 | 7，054，210 | 43，551 | 20，126 | 7，010，659 | 7，034，084 |
| Loans to small and midium－sized businesses | 中小企業貸出 | 2，919，039 | $(71,657)$ | 2，713 | 2，990，696 | 2，916，326 |
| Loans to individuals | 個人貸出 個人ローン） | 4，135，171 | 115，208 | 17，413 | 4，019，963 | 4，117，758 |


| Ratio of loans to small and medium－sized businesses， <br> etc | 中小企業等貸出比率 | $81.6 \%$ | $1.3 \%$ | $0.1 \%$ | $80.3 \%$ |
| :--- | :--- | ---: | ---: | ---: | ---: |

（3）Loans to Individuals
（3）個人ローン残高
Non－Consolidated】
単体】
（Unit：Millions of Yen）

|  |  | As of December 31，2010（A） | （A）－（B） | （A）－（C） | As of December 31，2009（B） | As of September 30，2010（C） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans to individuals | 個人口ーン残高 | 4，135，171 | 115，208 | 17，413 | 4，019，963 | 4，117，758 |
| Residential loans | 住宅系ローン | 3，795，502 | 118，224 | 23，161 | 3，677，278 | 3，772，341 |
| Housing loans | 住宅ローン | 2，572，795 | 82，634 | 14，503 | 2，490，161 | 2，558，292 |
| Apartment loans | アパートローン | 1，222，706 | 35，589 | 8，657 | 1，187，117 | 1，214，049 |
| Other individual loans | その他のローン | 339，669 | $(3,016)$ | $(5,748)$ | 342，685 | 345，417 |

4 ．Loans and Deposits，etc Information
（1）Balances of Loans and deposits
Non－Consolidated】

4．預金，貸出金等の状況
（1）預金－貸出金の末残 平残
単体】
（Unit：Billions of Yen）

| As of September <br> $30,2010(C)$ |
| ---: |
| $10,298.4$ |
| $8,636.2$ |

（Unit：Billions of Yen）

| Non－Consolidated） | 単体】 | For the nine months ended |  |  | For the year ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ＜Average balance＞ | （平残） | $\begin{gathered} \text { December 31, } \\ 2010(A) \end{gathered}$ | （A）－（B） | $\begin{aligned} & \text { December 31, } \\ & \text { 2009(B) } \end{aligned}$ | March 31， 2010 （Reference） |
| Deposits | 預金 | 10，318．3 | 186.7 | 10，131．6 | 10，141．8 |
| Loans and bills discounted | 貸出金 | 8，548．7 | （274．0） | 8，822．7 | 8，778．7 |

（2）Breakdown of depositors＇categories
Domestic branches（excluding deposits in offshore market account）

| Non－Consolidated】 | 単体】 |  |  |  | （Unit：Billions of Yen） |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ＜Outstanding balance＞ | （末残） | $\begin{array}{\|c} \text { As of December } \\ 31,2010(A) \end{array}$ | （A）－（B） | （A）－（C） | $\begin{gathered} \text { As of December } \\ 31,2009(B) \end{gathered}$ | $\begin{gathered} \text { As of September } \\ 30,2010(\mathrm{C}) \end{gathered}$ |
| Individual <br> Of which，liquid deposits <br> Of which，fixed deposits <br> Corporate <br> Local Public <br> Financial institutions | $\|$個人 <br>  <br>  <br>  <br> うち流動性預金 <br> jち定期性預金 <br> 公 <br> 公金 <br> 金融 | $\begin{array}{r} 8,041.1 \\ 5,009.5 \\ 2,980.2 \\ 2,001.8 \\ 395.3 \\ 57.6 \end{array}$ | $\begin{array}{r} 129.2 \\ 186.4 \\ (58.8) \\ 68.4 \\ 92.7 \\ (5.5) \end{array}$ | $\begin{gathered} 195.7 \\ 243.3 \\ (48.9) \\ 87.0 \\ (58.8) \\ (25.6) \end{gathered}$ | $\begin{array}{r} \hline 7,911.9 \\ 4,823.1 \\ 3,039.0 \\ 1,933.4 \\ 302.6 \\ 63.1 \end{array}$ | $\begin{array}{r} 7,845.4 \\ 4,766.2 \\ 3,029.1 \\ 1,914.8 \\ 454.1 \\ 83.2 \end{array}$ |
| Total | 合計 | 10，496．0 | 284.9 | 198.4 | 10，211．1 | 10，297．6 |
| Of which，deposits in Kanagawa Prefecture | うち神奈川県内 | 9，728．9 | 313.1 | 175.1 | 9，415．8 | 9，553．8 |

注）流動性預金＝当座預金＋普通預金＋貯蓄預金＋通知預金，定期性預金＝定期預金
Note：Liquid deposits＝Current deposits＋Ordinary deposits＋Savings deposits＋Deposits at notice ：Fixed deposits＝Time deposits
（Unit：Billions of Yen）

| Non－Consolidated】 | 単体】 | For the nine months ended |  | $\begin{aligned} & \text { December 31, } \\ & 2009(B) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| ＜Average balance＞ | （平残） | $\begin{aligned} & \text { December 31, } \\ & 2010(A) \end{aligned}$ | （A）－（B） |  |
| Individual | 個人 | 7，884．5 | 114.6 | 7，769．9 |
| Corporate | 法人 | 1，920．6 | 4.5 | 1，916．1 |
| Local Public | 公金 | 435.8 | 67.3 | 368.5 |
| Financial institutions | 金融 | 70.9 | （2．7） | 73.6 |
| Total | 合計 | 10，312．0 | 183.8 | 10，128．2 |
| Of which，deposits in Kanagawa Prefecture | うち神奈川県内 | 9，540．3 | 240.6 | 9，299．7 |


| Mar the year ended <br> （Reference） |
| ---: |
| $7,782.2$ |
| $1,911.7$ |
| 370.2 |
| 73.6 |
| $10,137.9$ |
| $9,327.4$ |

（3）Non－deposit products for individuals Information
Non－Consolidated］

（Unit：Billions of Yen）

| Non－deposit products for individuals at Hamagin Tokai Tokyo Securities Co．，Ltd | 浜銀TT証券（＊）の <br> 個人向け投資型商品残高 C | 175.4 | 22.6 | 11.2 | 152.8 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total balance of non－deposit products for individuals（Group total）$\quad \mathrm{D}=\mathrm{A}+\mathrm{C}$ | 個人向け投資型商品残高 グループ合計 $\quad D=A+C$ | 1，803．1 | 121.2 | 35.1 | 1，681．9 |
| Total individual deposit assets（Group total） $E=B+C$ | 個人向け預り資産 グループ合計 $E=B+C$ | 9，794．9 | 249.0 | 229.2 | 9，545．9 |
| Ratio of non－deposit products for individuals（Group total） $D / E$ | 個人向け投資型商品比率 ダループ 合計）D／E | 18．4\％ | 0．8\％ | 0．0\％ | 17．6\％ |


| 164.2 |
| ---: |
| $1,768.0$ |
| $9,565.7$ |
| $18.4 \%$ |

