

Information Meeting

~ Appendix ~

May 17, 2013

The Bank of Yokohama, Ltd.

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Corporate Outline of The Bank of Yokohama

History and Scale of Business

History

1920 Establishment of Yokohama Koshin Bank

1928 Acquired operations of Dai-Ni Bank

1945 Became the only bank based in Kanagawa prefecture

1957 Changed corporate name to The Bank of Yokohama Ltd.

Scale of Business

As of March, 2013

Total Asset: JPY13,238.7Bn

Total Deposits: JPY11,484.9Bn

Total Loans: JPY9.389.8Bn

Number of Employees: 4,593

Number of branches: Domestic 605 (manned branch 204)

Overseas 1 (Shanghai Branch)

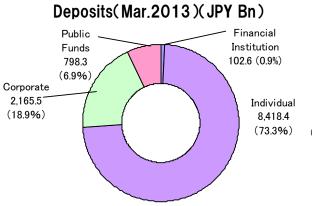
Representative Offices 4 (Hong Kong, Bangkok, London, New York)

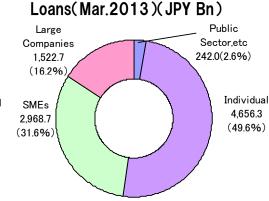
Established as a new bank by consensus of local business community for liquidation process of Shichijyu-Shi (74) Bank which was the largest bank in Yokohama.

Dai-Ni Bank was the former Yokohama Exchange Company established in 1869 which was the oldest financial company in Japan.

- From this perspective, our bank is the oldest bank in Japan which has a history of 143 years.
- Merged or Acquired 31 banks to date.

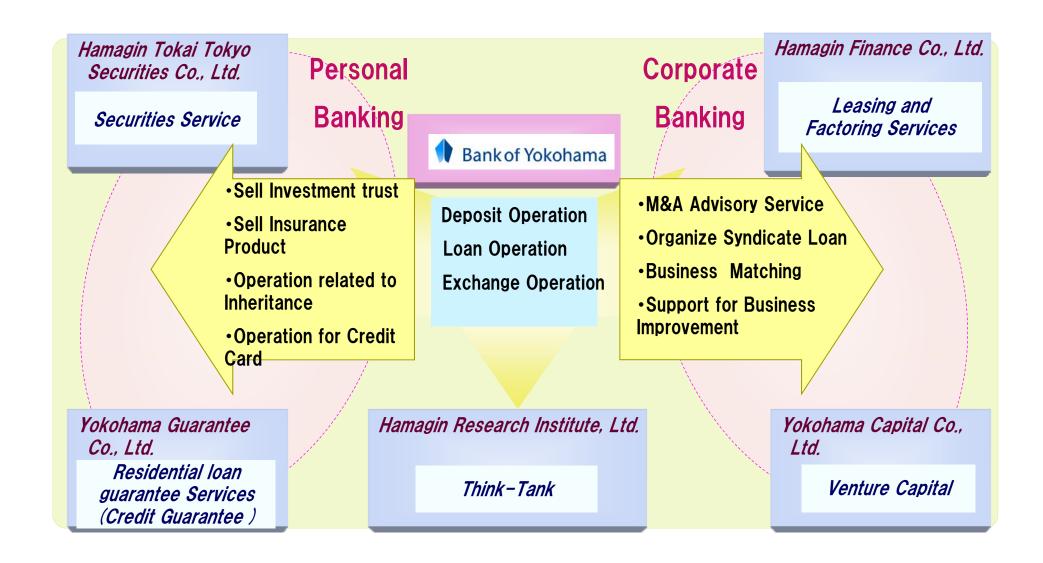
Celebrated its 90th Anniversary on 2010/12/16.





Total Deposits JPY11.484.9 Bn Total Loan JPY9.389.8 Bn

Our Group Strategy



Our Home Market

(1) Potential of Kanagawa Prefecture

Population (Oct-12) 9.067 million (2nd/47Prefectures)

(Tokyo, *Kanagawa*, Osaka)

Number of Businesses 316 thousand (4th)

(Feb-12) (Tokyo, Osaka, Aichi, *Kanagawa*)

Gross Prefectural Product JPY29.7 trillion (4th)

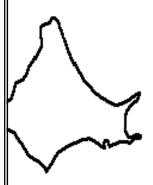
(FY09) (Tokyo, Osaka, Aichi, *Kanagawa*)

Manufacturing Output JPY18.0 trillion (2nd)

(2011) (Aichi, *Kanagawa*, Osaka)

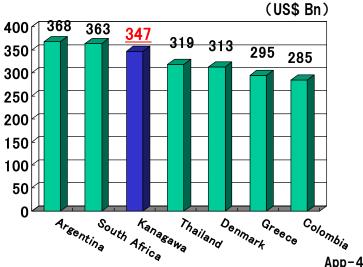
Consumption Expenditure JPY19.5 trillion (2nd)

of Households (FY09) (Tokyo, *Kanagawa*, Osaka)





Comparison of GDP (FY2010)

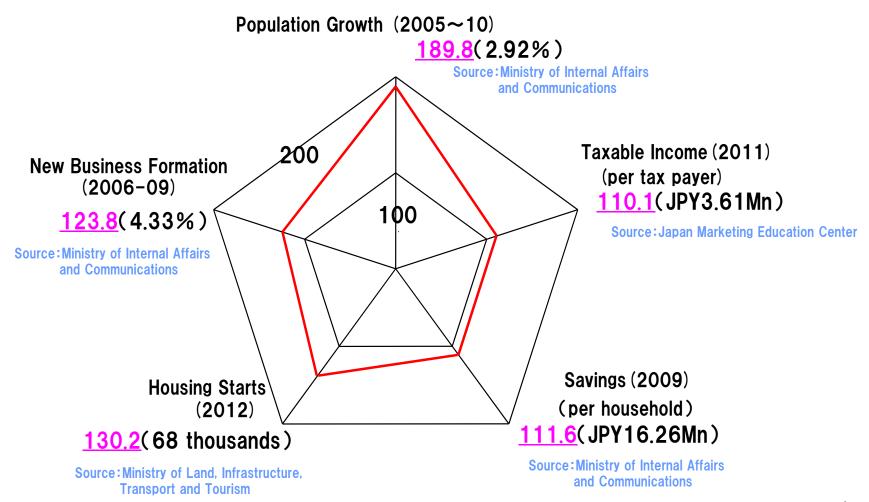


(Note) Source

- Population & # of Businesses: Ministry of Internal Affairs and Communications
- · Gross Prefectural Product & Consumption Expenditure of Households: Each Prefecture
- · Manufacturing Output: Ministry of Economy, Trade and Industry

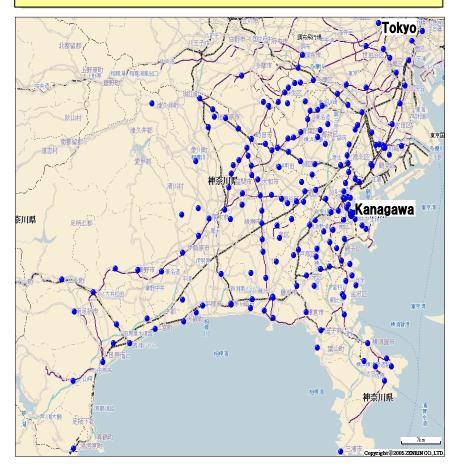
Our Home Market

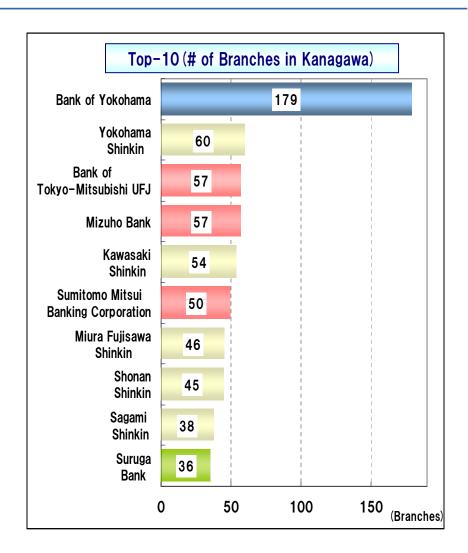
- (2) Kanagawa's superiority to the rest of the Kanto Area
 - ~ Relative Position (Indexed Average of Tokyo, Tochigi, Gunma, Ibaraki, Chiba, Saitama and Kanagawa) = 100



Our Branch Network

Map of branches located in Kanagawa & Tokyo





(Note) # of manned branches (Mar-13). Bank estimates.

Alliance Strategy ~ Regional Bank

Shared Utilization of Banking System (MEJAR)

- •Agreed in Mar-06
- •Started in Jan-10
- •Hokuriku bank and Hokkaido bank started to utilize in Mav-11
- •In May-12, 77bank decided to participate

ATM Alliance

- •Since Jul-06
- •Reduction of cross-use ATM fees to zero
- ·Allied banks: 8

Regional Financial Marketing Workshop

- •Since Oct-07
- Co-research on marketing strategy specialized in regional financing.
- •Established "Joint MCIF Center" in Mar-13
- •Participating banks: 22

Enhancement of alliance by taking advantage of the regional bank's strength BANK BANK BRANK STRENGTH STRENGT

Strategic Council on Regional Bank Cards

- •Since Jan-09
- •Co-operative actions for strategic planning toward enhancement of credit card business
- •Participating banks: 13

Regional Leasing Business Workshop

- •Since Feb-08
- •Development and sharing of leasing expertise
- Participating banks: 30

Housing Loan Workshop

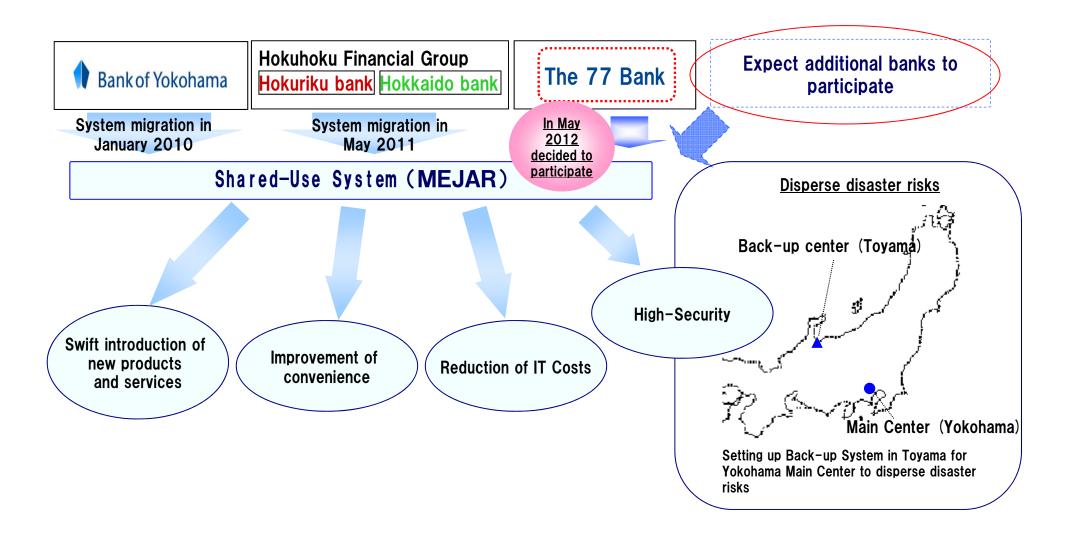
- •Since May-08
- •Co-develop housing loan products and co-promotion.
- Participating banks: 55

Association of Regional Financing Research and Consultation

- •Since Nov-08
- •Development and sharing of think tank expertise
- Participating banks: 22

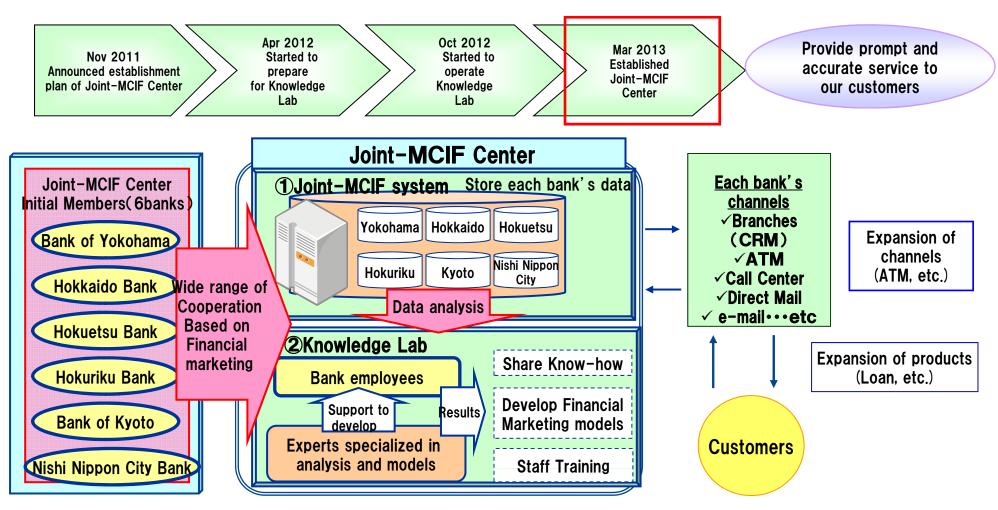
(Note)# of "Allied banks/Participating banks" includes us.(as of Mar 31, 2013)

Alliance Strategy ~Shared-Use System (MEJAR)



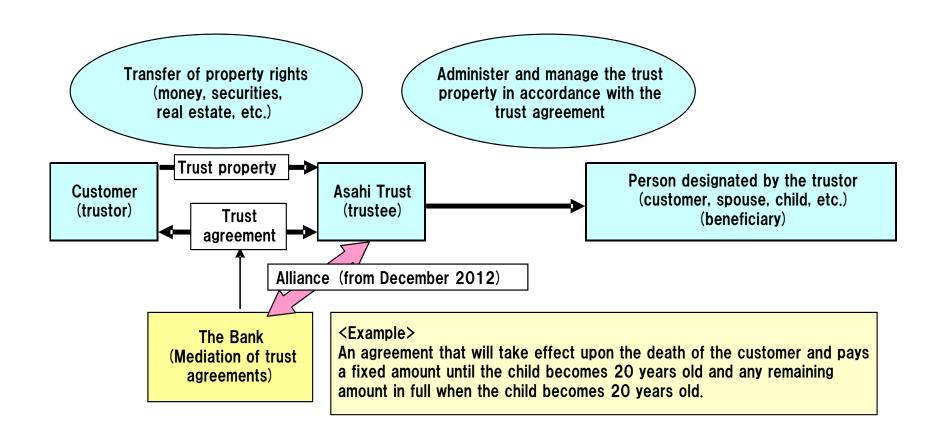
Alliance Strategy ~Joint MCIF Center

Complete the construction of infrastructure to co-develop advanced financial marketing models

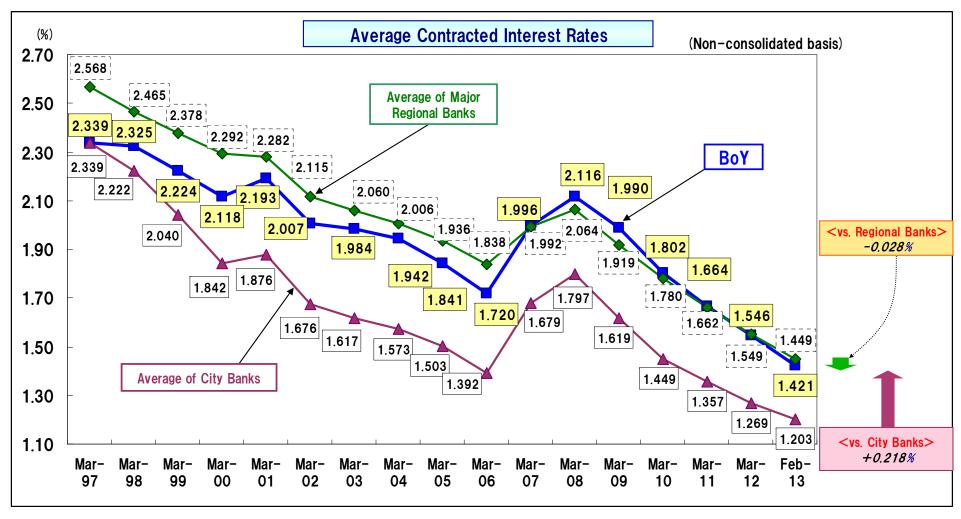


Alliance Strategy ~Personal Trust

- Personal trust is a service in which a trust company administers and manages property on behalf of the customer.
- Can meet the needs of customers who have concerns about their property management capability or customers who want to ensure that adequate support will be provided over a future period to a family member with disability.

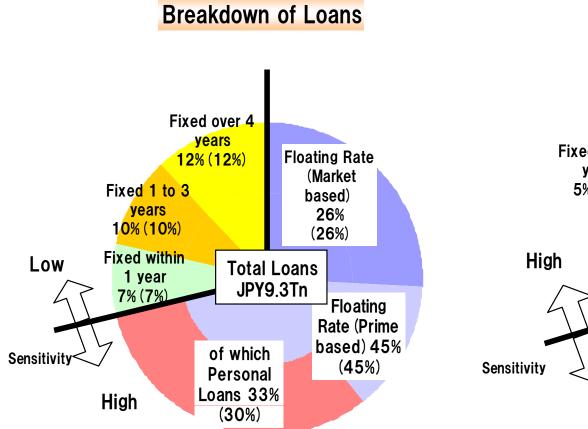


Loan Yields

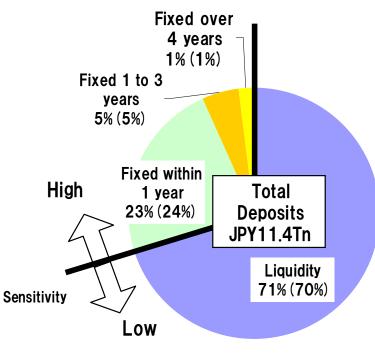


- (Note1) Source: Bank of Japan
- (Note2) Contracted interest rates for all loans are the average interest rates of each month.
- (Note3) The rates of Mar-13 have not been publicly announced yet.

Sensitivity Analysis

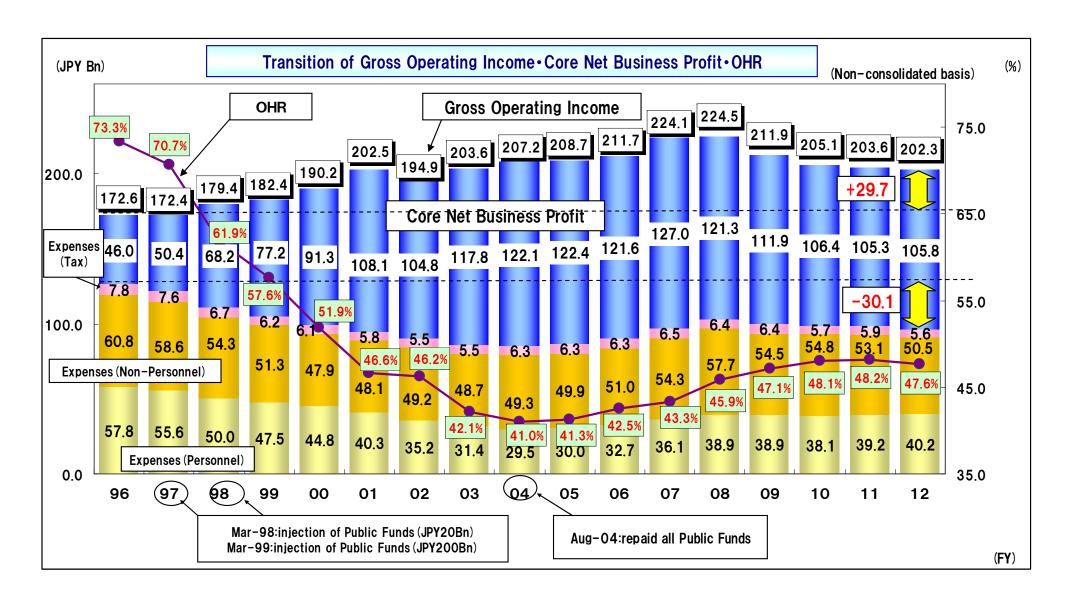


Breakdown of Deposits

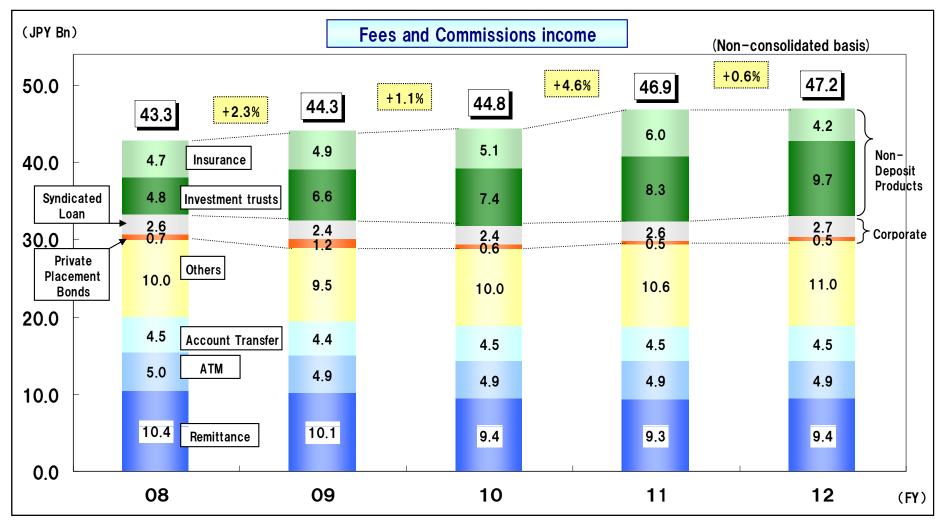


As of Mar-13
() represents Mar-12

Gross Operating Income • Core Net Business Profit • OHR

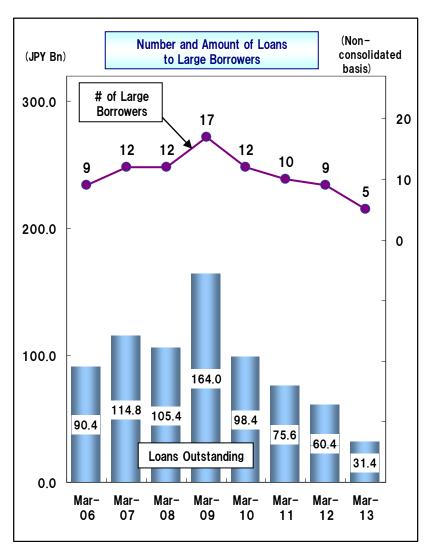


Fees and Commissions Income (Domestic Operations)



(Note) Fees and Commissions income represents gross income before subtracting Fees and Commissions expenses.

Asset Quality

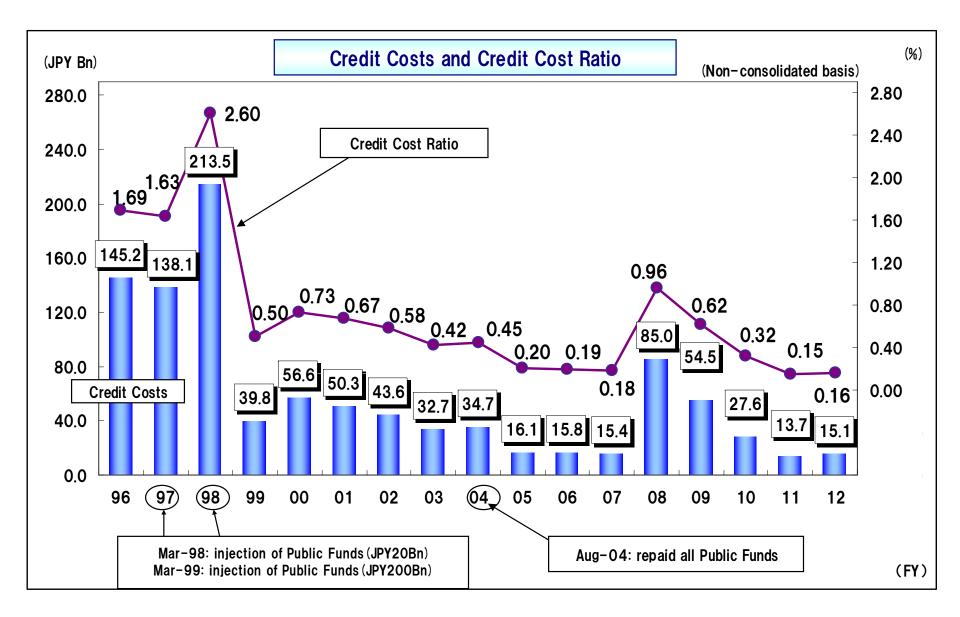


(Note) Large Borrowers: those categorized as NPLs and claims in need of caution other than in need of special caution with more than JPY5Bn in loans.

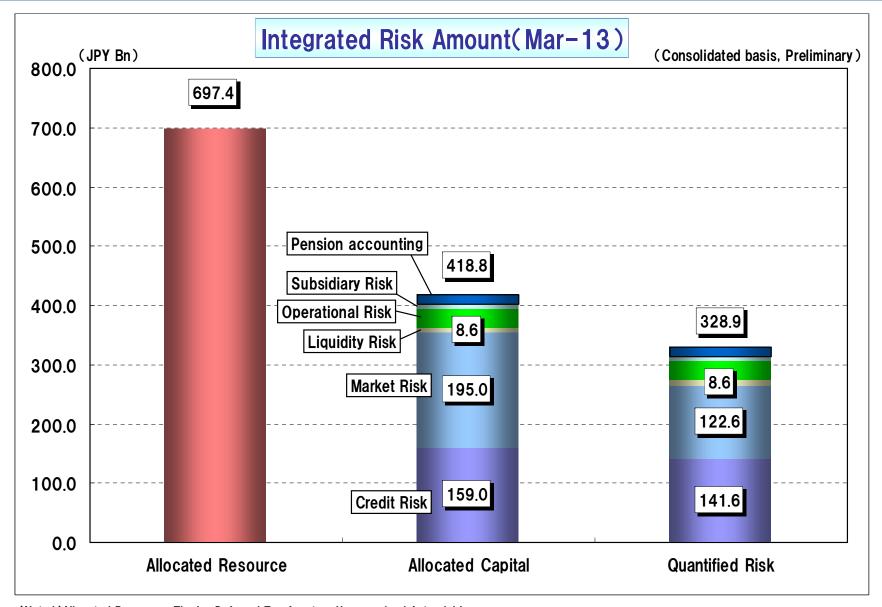
Transition of Borrowers by category $(Mar-12 \rightarrow Mar-13)$ (Loan Amount) Mar-13 С Total 98.1% 1.8% 0.1% 100.0% Mar-12 В 10.4% 84.4% 5.3% 100.0% С 0.3% 1.9% 97.8% 100.0% (# of Borrowers) Mar-13 Total Α 98.2% 1.5% 0.4% 100.0% Mar-В 9.1% 85.2% 5.7% 100.0% 12 С 1.2% 4.2% 94.6% 100.0% A: Normal B: In need of special caution C: Possible/Virtual/Legal bankruptcy

(Note)Transition is based on change from Mar-12.

Credit Costs and Credit Cost Ratio

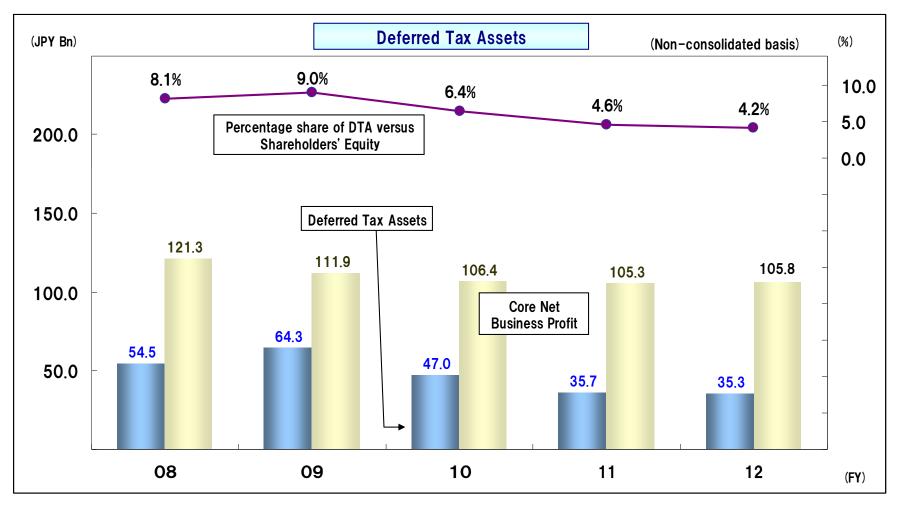


Integrated Risk Amount



(Note1)Allocated Resource: Tier1 - Deferred Tax Assets - Unrecognized Actuarial Loss (Note2)Allocated Capital: Capital required to cover risk amount of probable maximum loss quantified based on current business plan. (Note3)Quantified Risk: Capital required to cover risk amount at the time of risk quantification.

Deferred Tax Assets



(Note) Deferred Tax Assets, excluding net deferred tax liabilities relating to valuation difference on available-for-sale securities, etc

Medium Term Management Plan "Tackle for the Dream"

Released on April 1st, 2013

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1. Background and Positioning of the Medium Term Management Plan

- The business environment surrounding the Bank is expected to continue to be tough for some time due to ongoing lower interest rates and the implementation of Basel III regulations. Meanwhile, the population in Kanagawa Prefecture is on an increasing trend, suggesting potential market growth.
- In order to accommodate these circumstances and achieve sustainable growth, we position the period covered by our medium term management plan as "the three years to enhance and deepen the "solid business foundation" and to maintain and reinforce the "strong management foundation" for the realization of the Long Term Vision". To achieve this, we will focus on improving RORA, non-asset business, consulting, cross-selling, and direct sales activities by the head office.

External Environment

- The population of Kanagawa Prefecture is expected to increase in coming years
- The structure of industry has been changing due to an increasing overseas expansion by companies
- Japan's economy is expected to recover gradually
- Interest rates are likely to remain stable at a low level
- Basel III regulations have been introduced

Medium Term Management Plan "Tackle for the Dream"

(April 2013-March 2016)

Three years to enhance and deepen the "solid business foundation" and to maintain and reinforce the "strong management foundation" for the realization of the Long Term Vision

[Points to focus]

Improving RORA (*), non-asset business, consulting, cross-selling, and direct sales by the head office

Long Term Vision

To become an attractive financial institution for customers, shareholders, employees, and communities

(*) RORA = Return on Risk Assets

Recognition of Issues

- The loan balance has increased while yields have fallen.
- The balance of unsecured consumer loans have decreased
- Fees and commissions income remained unchanged
- The gap between funding and investment has enlarged
- OHR has increased, etc.

Previous Medium Term Management Plan

"New Horizon 2nd Stage" (April 2010-March 2013)

2. Outline of the Medium Term Management Plan

1. Name

Medium Term Management Plan "Tackle for the Dream"

2. Term

April 2013-March 2016 (3 Years)

3. Positioning

Three years to enhance and deepen the "solid business foundation" and to maintain and reinforce the "strong management foundation" for the realization of the Long Term Vision

(*) Long Term Vision: To become an attractive financial institution for customers, shareholders, employees, and communities

4. Fundamental Strategies

- I. Increasing business opportunities with individual customers and activating transactions with them
- II. Enhancing problem solving support for customers in the corporate and public sectors and expanding main transactions
- III. Enhancing the risk return ratio in market operations
- IV. Improving productivity by effective operations
- V. Maintaining and reinforcing the strong management foundation

5. Management Targets

- Aiming to become a bank that customers would be willing to select, by helping them with solutions that can assist customers' problem solving.
- Aiming for further growth by, in particular, increasing business opportunities with local customers and activating transactions with them.
- Aiming to become a well-balanced bank in terms of soundness, profitability and growth potential.

Targets in FY2015	5	FY2012 Estimates			
Number of Main Individual Customers (*)	Around 2.5 million	Around 2.3 million			
Fees and Commissions Income Ratio (consolidated)	Around 22%	Around 20%			
Net Income ROE (consolidated)	Around 7%	Around 7%			
Net Income RORA (consolidated)	Around 0.8%	Around 0.8%			
Common Equity Tier 1 Ratio (consolidated)	Around 11%	Around 11%			
OHR (non-consolidated)	Late 40's%	48.6%			
Credit Cost Ratio (non- consolidated)	Around 0.15%	0.12%			

^{*) &}quot;The number of main individual customers" means the number of customers who mainly use the Bank's services (defined by the Bank).

3. Financial Forecast

■ Target figures in the final year of the medium term management plan are as follows:

		FY11 Actual	FY12 Forecast (announced in Nov-12)
	Gross Operating Income	203.6	201.5
Z	Of which, Fees and Commisions	31.1	31.2
on-C	- Expenses	98.3	98.0
Cons	Net Business Profit	105.3	103.5
olid	- Credit Costs	13.7	12.0
ateo	Ordinary Profit	87.0	87.5
Non-Consolidated basis	Net Income	49.1	54.0
sis	OHR (*1)	48.2%	48.6%
	Credit Costs Ratio (*1)	0.15%	0.12%
	Gross Operating Income	222.6	220.0
	Of which, Fees and Commisions	42.8	43.0
Con	Ordinary Profit	96.3	96.5
solic	Net Income	51.1	56.0
Consolidated	Fees and Commissions Income Ratio (*1)	19.2%	Around 20%
d ba	Net Income ROE (*1)	6.7%	Around 7%
basis	Net Income RORA (*1)		Around 0.8%
	Common Equity Tier 1 Ratio (*1)	-	Around 11%
mana	ber of Main Individual Customers (medium term agement plan target item) (*2)	2.33 million	Around 2.3 million

`	nowe.		
	FY15 Plan	Changes in 3 years	(JPY Bn)
	213.0	+11.5	
	37.0	+5.8	
	104.0	+6.0	
	109.0	+5.5	
	14.0	+2.0	
	92.0	+4.5	
	59.0	+5.0	
	Late 40's%	-	
	Around 0.15%	+0.03%	
i			
	230.0	+10.0	
	51.0	+8.0	
	100.0	+3.5	
	61.0	+5.0	
	Around 22%	Around +2%	
	Around 7%	Maintained	
	Around 0.8%	Maintained	
	Around 11%	Maintained	
	Around 2.5 million	Around + 0.2 million	

Figures projected in this material does not guarantee future financial results, and are exposed to risks and uncertainties. Future results may differ from those projected according to changes in economic environments.

^(*1) Medium term management plan target item

^{(*2) &}quot;The number of main individula customers" means the number of customers who mainly use the Bank's services (defined by the Bank).

(1) Increasing business opportunities with individual customers and activating transactions with them

- The population of Kanagawa Prefecture is 9.05 million; of them, the number of our customers is around 5.14 million, and main customers 2.3 million. Thus there is still room for potential customers.
- Enhance the contact points with customers while reviewing the conditions of existing customers handled by the head office and branches. Aim to activate transactions by increasing the number of main customers and the balance of the Group's non-deposit products.

Customer Base Structure No. of No. of main Segment customers customers Handled by branches **Customers in** 0.33 0.27 wealth million million management Customers Handled **Customers in** 4.81 2.03 wealth million million building by the head 2.3 million Total 5.14 million office 3.91 million Non-customers Population of Kanagawa Prefecture: 9.05 million

Primary Measures

Enhance consulting services such as effective utilization of properties, will trusts, business succession solutions, etc.

Activate transactions by offering products and services that can meet the needs of customers

Enrich communication with customers through direct sales activities by the head office

Develop and promote products tailored to the life stage and style of customers

Increase transactions with various types of customers and enhance basic transactions

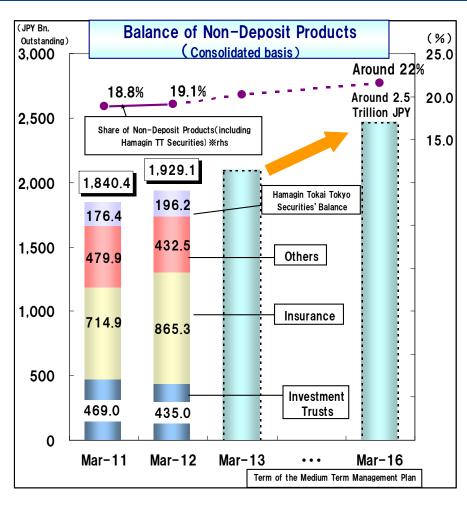
Targets

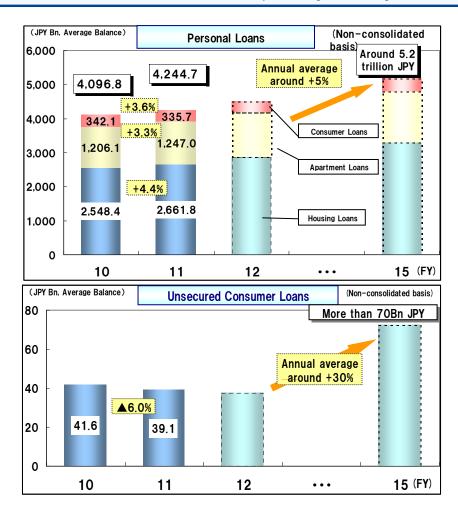
Increase the number of main customers (+200,000)

Increase the balance of non-deposit products (+ 400 billion yen)

(1) Increasing business opportunities with individual customers and activating transactions with them

- Achieve around 2.5 trillion yen of the balance of non-deposit products by strengthening the group collaboration including Hamagin Tokai Tokyo Securities.
- The head office increases the transactions of unsecured consumer loans with high RORA and yield by enhancing promotion and direct sales.
- Focus on profitability improvements by increasing various transactions based on customer needs, in addition to continuously focusing on housing loans.

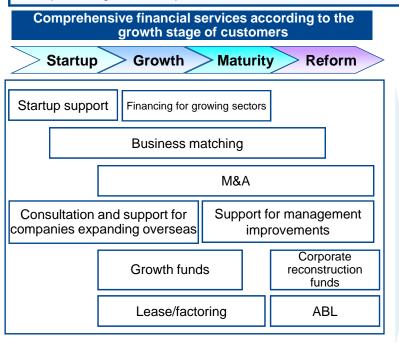




(Note1) "Insurance" includes "Whole Life Insurance" and "Annuity Insurance". (Note2)"Others" include "Public Bonds" and "Foreign Currency Deposits".

(2) Enhancing problem solving support for customers in the corporate and public sectors and expanding main transactions

- Provide corporate customers with comprehensive financial services according to their growth stage in order to support them in solving their management issues, thereby expanding the main customer base.
- Provide solutions by the Group (collaborate with Hamagin Research Institute) to the local governments and conduct local contribution activities, thereby promoting the development of communities.



Primary Measures

Provide comprehensive financial services according to the growth stage of customers

Increase business opportunities with customers overseas and enhance income bases

Boost the number of corporate main customers by enhancing comprehensive transactions

Undertake management improvement support by utilizing our information functions and networks

Targets

Increase corporaterelated fees and commisions (Around + 3 billion yen)

> Improve RORA

Collaboration with the local governments

Solutions provided by the Group (collaborate with Hamagin Research Institute)

Local contribution activities

Local governments

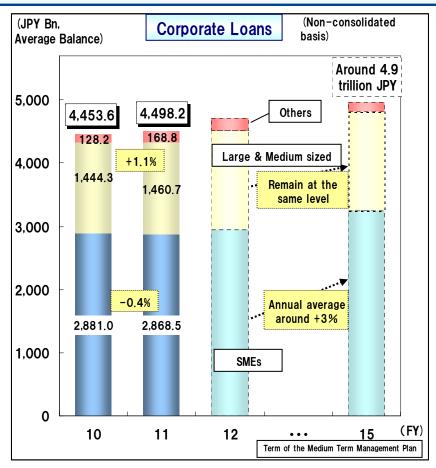
Provide highly value added solutions such as consultation to the local governments

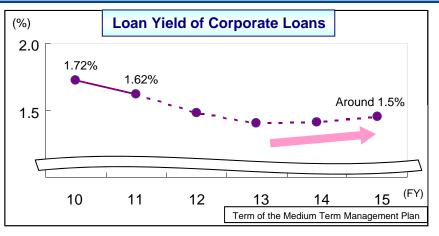
Conduct local contribution activities through collaboration with the local governments

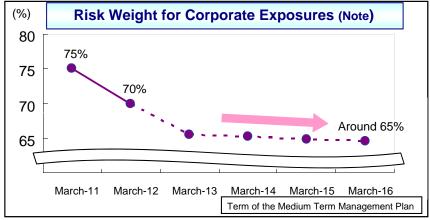
Contribute to the community development

(2) Enhancing problem solving support for customers in the corporate and public sectors and expanding main transactions

- Achieve around 3% annual growth of loans for small- and medium-sized enterprises (SMEs), focusing on the SMEs within Kanagawa Prefecture.
- Achieve a modest growth of corporate loan yields bottoming out in FY2013 by enhancing transactions with SMEs and improving RORA.
- Achieve a modest decline in risk weight for corporate exposures by focusing on management improvement support and along with the expected recovery of companies' performance.







(Note 1) "Others" include loans to public and public related sectors. (Note 2) Domestic branches

(Note) This includes the exposure of SMEs, but excludes Specialized Lending.

(3) Enhancing the risk return ratio in market operations

- Manage diversified portfolios with high risk return ratios by gradually increasing the percentage of domestic stock-investment trusts, foreign bonds, global diversification of investments.
- Conduct flexible and careful market operations, given the current high volatility in market rates.

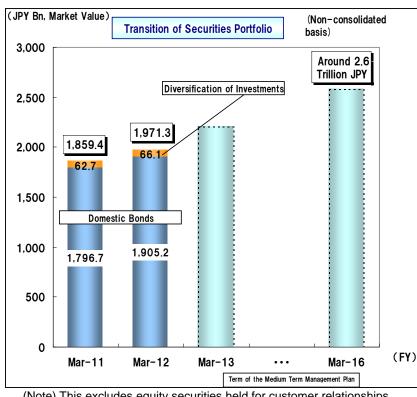
Primary Measures

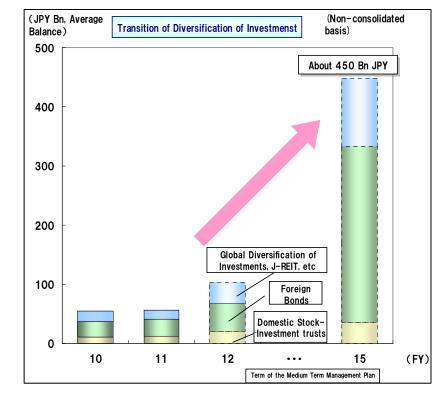
Target

Conduct market operations based on asset allocation considering risk return ratios and diversification

Conduct flexible and careful market operations, preparing for a higher volatility in market rates.

Ensure financial income





(Note) This excludes equity securities held for customer relationships

(4) Improving productivity by effective operations

Primary Measures

Improve the productivity of branch networks considering the growth rate of markets

Improve productivity by introducing and promoting a comprehensive facility management

Streamline back-office operations through business process re-engineering (BPR) by using image data and reducing paper-based documents and back office operations

Implement informatization strategies that will enhance sophisticated and diversified communications as well as operation efficiency

Promote human resources actively and execute career design measures in order to strengthen 'Employee Engagement' (job satisfaction, commitment)

Reinforce business alliances and collaborative strategies with other local banks

Targets

Improve productivity

Maintain a low level of OHR (Late 40's%)

(5) Maintaining and reinforcing the strong management foundation

- Implement a strict risk management across the Group focusing on the concentrated risk management by business, the concentrated credit risk management of large-lot borrowers, and adopting a cautious stance on risks such as a sharp rise in interest rates and fluctuation of stock prices.
- Implement the thorough operation management focusing on RORA (Return on Risk Assets), thus improving capital efficiency.

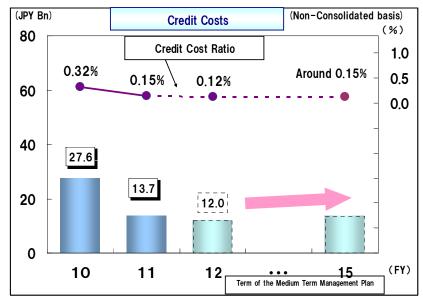
Primary Measures Implement a strict risk management across the Group Credit risk Integrated risk Liquidity risk Market risk Operational risk management management management management management **Crisis management** Compliance **Customer protection** Stricter screening Internal audit

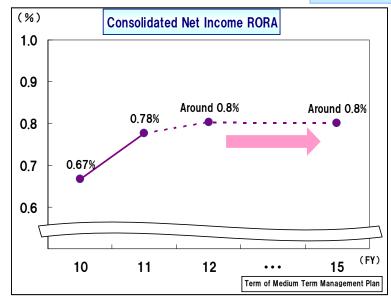
Targets

Maintain a low level of credit cost ratio (Around 0.15%) Adopt a cautious stance on the risk of a sharp rise in interest rates **Maintain RORA**

(Around 0.8%)

Improve capital efficiency by implementing the thorough operation management focusing on RORA





(5) Maintaining and reinforcing the strong management foundation

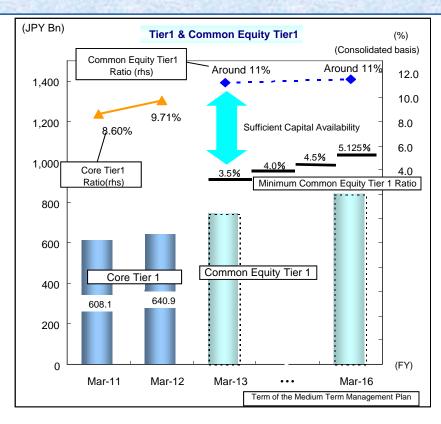
- Maintain sufficient capital in compliance with Basel III regulations
- Formulate shareholder return policy for the term of the medium term management plan as follows.

Primary Measures

Targets

Maintain sufficient capital in compliance with Basel III regulations

Maintain an adequate capital level (Around 11% of common equity Tier 1 ratio)



Shareholder Return Policy for the term of the medium term management plan

Ordinary Dividend 11 yen per share per annum is to be paid out stably regardless of business results.

Flexible Share Buyback

We will flexibly repurchase own shares on market condition and our performance.

Special Dividend

Special dividends will be paid out, in cases where Net Income (consolidated) exceeds 55 billion yen.

(Note 1)Core Tier1 ratio is calculated based on all deductions of the Basel Ⅲ framework. (Note 2)Core Tier1 ratio ={Tire1-(prefeered stock-preferred securities-net deferred tax assets etc.)}/Risk assets(Basel II base)

Data Book

Financial Summary (Consolidated & Non-consolidated)

(JPY Bn)

	111.9 123.5 54.5 62.9 52.8 53.7 31.0 30.9 10,448.3 10,428.9 8,525.7 8,485.5 1,750.4 1,741.6		Mar-	-11	Mar-	-12	Mar-13			
	Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated	Non-consolidated	Consolidated		
Gross Operating Income	211.9	229.7	205.1	224.0	203.6	222.6	202.3	222.6		
Core Net Business Profit	111.9	123.5	106.4	119.1	105.3	116.9	105.8	117.9		
Credit Costs	54.5	62.9	27.6	31.7	13.7	15.2	15.1	18.0		
Ordinary Profit	52.8	53.7	74.9	81.6	87.0	96.3	86.4	95.0		
Net Income	31.0	30.9	45.4	47.0	49.1	51.1	53.3	55.3		
Deposits	10,448.3	10,428.9	10,753.1	10,725.0	11,091.5	11,061.5	11,484.9	11,450.2		
Loans	8,525.7	8,485.5	8,644.1	8,601.8	9,017.1	8,970.3	9,389.8	9,343.9		
Securities	1,750.4	1,741.6	2,004.0	1,994.6	2,122.2	2,113.9	2,226.9	2,219.6		
Total Net Assets	712.2	761.5	733.8	786.9	775.0	832.7	833.3	895.6		
Total Assets	11,681.8	11,984.3	12,245.3	12,520.5	12,552.3	12,802.1	13,238.7	13,468.7		

Results of Our Group Companies

FY12

(JPY Bn)

Name	Main Business	Business P	rofit	Credit Cos	ts	Ordinary P	rofit	Net Income	
			Difference from FY11		Difference from FY11		Difference from FY11		Difference from FY11
Hamagin Finance Co.,Ltd.	Leasing and factoring services	1.9	-0.2	-0.4	+0.2	2.3	-0.4	1.4	-0.5
Yokohama Guarantee Co.,Ltd.	Residential-loan-guarantee services	7.1	-0.1	3.3	+1.3	3.8	-1.3	2.1	-0.5
Hamagin Tokai Tokyo Securities Co.,Ltd.	Securities services	1.6	+0.9	0.0	0.0	1.6	+0.9	0.9	+0.5
Others		1.2	-0.2	0.0	0.0	1.2	-0.2	1.2	-0.2
Total of Subsidiaries (11 companies)		12.1	+0.5	2.8	+1.4	9.2	-1.0	5.9	-0.7
Consolidated basis		117.9	+1.0	18.0	+2.8	95.0	-1.3	55.3	+4.2
Difference of Non-consolidaed and consolidated		12.1	+0.5	2.9	+1.4	8.6	-0.7	2.0	0.0
Consolidated/Non-consolidated Ratio		1.11	0.00	1.19	+0.09	1.09	-0.01	1.03	-0.01

Loans(Outstanding Balance)

Loans <Outstanding Balance>

[Non-consolidated basis] (JPY Bn)

				Mar-07	Sep-07	Mar-08	Sep-08	Mar-09	Sep-09	Mar-10	Sep-10	Mar-11	Sep-11	Mar-12	Sep-12	Mar-13
Loar	s			8,114.4	8,447.7	8,578.9	8,790.8	9,008.3	8,737.5	8,525.7	8,636.2	8,644.1	8,768.4	9,017.1	9,315.9	9,389.8
	JOM a	account	t	_	-	-	-	-	_	-	_	_	-	1	_	_
	oans	(domes	tic branches)	8,114.4	8,447.7	8,578.9	8,790.8	9,008.3	8,737.5	8,518.9	8,629.0	8,636.3	8,760.3	9,008.2	9,308.4	9,379.4
	Lo	ans to	public sectors	96.0	79.4	109.7	132.0	168.5	131.5	124.4	146.9	152.0	178.2	230.1	268.7	300.7
		ans to la sinesses	arge & medium sized	1,391.0	1,536.9	1,542.9	1,655.0	1,722.0	1,606.2	1,452.3	1,448.0	1,441.2	1,424.9	1,448.4	1,469.4	1,453.6
	Lo		mall and medium-sized	6,627.1	6,831.4	6,926.3	7,003.6	7,117.6	6,999.7	6,942.1	7,034.0	7,043.0	7,157.2	7,329.6	7,570.2	7,625.1
		Loans	to small and medium- ousinesses	3,184.8	3,239.5	3,202.2	3,159.5	3,167.6	3,009.0	2,896.8	2,916.3	2,864.9	2,912.3	2,944.4	3,046.4	2,968.7
		Individ	duals	3,442.3	3,591.9	3,724.0	3,844.1	3,950.0	3,990.7	4,045.2	4,117.7	4,178.0	4,244.8	4,385.2	4,523.8	4,656.3
		R	esidential loans	3,108.0	3,254.7	3,383.2	3,496.1	3,600.1	3,645.0	3,702.1	3,772.3	3,835.0	3,909.0	4,047.7	4,180.7	4,309.3
			Housing loans	2,030.3	2,147.8	2,254.1	2,339.0	2,422.3	2,463.8	2,508.6	2,558.2	2,604.4	2,656.4	2,764.4	2,863.0	2,971.5
			Apartment loans	1,077.6	1,106.9	1,129.1	1,157.0	1,177.7	1,181.1	1,193.4	1,214.0	1,230.6	1,252.5	1,283.2	1,317.6	1,337.8
		0	ther individual loans	334.2	337.1	340.7	348.0	349.9	345.7	343.0	345.4	343.0	335.7	337.4	343.1	347.0
	oans	(overse	as branches)	-	_	_	-	_	-	6.7	7.2	7.8	8.0	8.9	7.5	10.3
		7. 1														
	ing loa itized)		udes portion	2,301.4	2,417.0	2,524.7	2,609.0	2,679.8	2,708.5	2,741.3	2,777.4	2,824.9	2,863.2	2,958.7	3,045.0	3,141.1
	Portio	n secur	ritized	271.0	269.1	270.6	269.9	257.4	244.6	232.6	219.1	220.5	206.7	194.2	181.9	169.6
			wa Prefecture	6,428.7	6,608.4	6,669.0	6,810.1	6,931.2	6,792.6	6,672.2	6,760.4	6,726.9	6,834.5	7,031.6	7,250.4	7,324.0
		to small sses, etc	and medium−sized c	5,685.6	5,809.3	5,851.7	5,921.8	5,989.0	5,937.2	5,869.6	5,971.1	5,973.5	6,083.0	6,233.0	6,430.8	6,490.6

(Note)Loans to public sectors include the loans to Deposit Insurance Corporation, etc.

Loans by Business Sector(Outstanding Balance)

Loans by Business Sector <Outstanding Balance>

(IDV	Dr)

	Sep	-07	Mar	-08	Sep	-08	Mar	-09
		share		share		share		share
Manufacturing	946.1	11.2%	912.6	10.6%	972.5	11.1%	1,021.6	11.39
Agriculture,Forestry,Fishery and Mining	15.5	0.2%	15.6	0.2%	15.5	0.2%	15.6	0.29
Construction	312.8	3.7%			314.3	3.6%		
Electric power,gas,heat supply and water supply	12.1	0.1%	13.2	0.2%	13.4	0.2%	13.7	0.29
IT and telecommunication	68.9	0.8%	73.3	0.9%	77.1	0.9%	70.9	0.89
Transportation	341.8	4.0%	350.7	4.1%	358.4	4.1%	377.9	4.29
Wholesale and retail	706.5	8.4%	698.3	8.1%	727.3	8.3%	737.5	8.29
Finance and insurance	279.8	3.3%	298.3	3.5%	265.9	3.0%	306.2	3.49
Real estate	1,139.4	13.5%	1,129.9	13.2%	1,109.0	12.6%	1,066.8	11.89
Services	952.1	11.3%	926.8	10.8%	958.5	10.9%	967.5	10.79
Local governments	79.1	0.9%	109.7	1.3%	131.5	1.5%	160.0	1.89
Others	3,593.0	42.5%	3,725.4	43.4%	3,846.8	43.8%	3,960.4	44.09
Total	8,447.7	100.0%	8,578.9	100.0%	8,790.8	100.0%	9,008.3	100.09

	Sep	-09	Mar	-10	Sep	-10	Mar	-11	Sep-	-11	Mar-	·12	Sep-	-12	Mar-	-13
	share share share		share	share shar			share		share	share			share			
Manufacturing	1,020.9	11.7%	948.6	11.1%	940.4	10.9%	928.0	10.7%	966.7	11.0%	971.7	10.8%	988.2	10.6%	965.5	10.3%
Agriculture,Forestry,Fishery,Mining and quarrying of stone and gravel	15.3	0.2%	14.2	0.2%	14.9	0.2%	16.0	0.2%	16.4	0.2%	16.3	0.2%	15.4	0.2%	15.4	0.2%
Construction	275.3	3.2%	262.2	3.1%	258.7	3.0%	266.8	3.1%	260.8	3.0%	268.3	3.0%	260.7	2.8%	252.1	2.7%
Electric power,gas,heat supply and water supply	13.7	0.2%	14.4	0.2%	14.1	0.2%	14.4	0.2%	14.4	0.2%	14.2	0.2%	14.0	0.2%	14.3	0.2%
IT and telecommunication	67.0	0.8%	62.3	0.7%	61.5	0.7%	60.6	0.7%	58.1	0.7%	61.4	0.7%	63.4	0.7%	61.8	0.7%
Transport and postal activities	373.6	4.3%	359.6	4.2%	355.5	4.1%	350.2	4.1%	347.6	4.0%	356.2	4.0%	357.7	3.8%	339.2	3.6%
Wholesale and retail	702 1	8.0%	680 6	8.0%	705.5	8 2%	7167	8.3%	717.9	8 2%	741 4	8 2%	756.7	8 1%	736.3	7.9%

26.6% 2,270.6

33.9% 2,974.5

126.3

8.5% 693.7

1.2%

250.6 2.9% 228.7 2.7% 224.2 2.6% 217.9 2.5% 219.1

734.7

101.0

8.737.5 100.0% 8.518.9 100.0% 8.629.0 100.0% 8.636.3 100.0% 8.760.3 100.0%

8.2%

1.4%

33.6% 2,922.0

2,360.4

727.3

8.3% 697.2

116.6

32.3% 2,861.3

Breakdown of Real Estate Sector < Outstanding Balance >

(JPY Bn)

2.5%

8.2%

1.4%

34.5%

2,307.2

714.4

119.2

3,018.0

8.0%

1.5%

34.4%

196.7 2.2%

7.9%

1.7%

34.9%

708.7

156.2

3,145.3

																					OI I DII/			
	Sep-	-07	Mar	-08	Sep	-08	Mar	-09	Sep	-09	Mar	-10	Sep	-10	Mai	~ 11	Se	o-11	Ma	r-12	Sep	-12	Ma	ar-13
		share		share		share		share		share		share		share		share		share		share		share		share
business of real property	365.9	32.1%	374.4	33.1%	381.5	34.4%	385.2	36.1%	376.9	39.5%	362.9	41.8%	366.9	42.0%	385.7	46.9%	406.6	47.7%	434.9	50.5%	482.9	52.9%	506.3	54.2%
Lease of real property	291.5	25.6%	298.9	26.5%	308.0	27.8%	310.2	29.1%	301.5	31.6%	288.2	33.2%	291.1	33.3%	307.9	37.4%	317.3	37.2%	329.7	38.3%	435.7	47.7%	454.9	48.7%
Maintenance of real property	74.4	6.5%	75.5	6.7%	73.4	6.6%	74.9	7.0%	75.4	7.9%	74.6	8.6%	75.8	8.7%	77.8	9.5%	89.3	10.5%	105.2	12.2%	47.2	5.2%	51.4	5.5%
Real estate dealing business	530.0	46.5%	532.2	47.1%	491.9	44.4%	411.9	38.6%	322.8	33.8%	257.5	29.6%	241.3	27.6%	232.4	28.2%	241.9	28.4%	225.6	26.2%	212.1	23.2%	217.7	23.3%
Real estate agency business	23.7	2.1%	24.9	2.2%	22.1	2.0%	20.2	1.9%	18.5	1.9%	14.8	1.7%	15.6	1.8%	16.6	2.0%	20.2	2.4%	19.1	2.2%	14.8	1.6%	16.5	1.8%
Built-for-sale housing and land agency business	506.2	44.4%	507.2	44.9%	469.7	42.4%	391.6	36.7%	304.3	31.9%	242.7	27.9%	225.7	25.8%	215.8	26.2%	221.7	26.0%	206.5	24.0%	197.3	21.6%	201.2	21.5%
Others	48.7	4.3%	51.3	4.5%	58.7	5.3%	61.1	5.7%	62.4		76.2		85.7	9.8%		10.4%			79.0		66.0	7.2%		
Prefectural Housing Corporations	194.6	17.1%	171.9	15.2%	176.9	16.0%	208.5	19.5%	193.0	20.2%	172.0	19.8%	179.5	20.5%	119.2	14.5%	125.9	14.8%	121.9	14.1%	152.0	16.6%	157.3	16.8%
Total	1,139.4	100.0%	1,129.9	100.0%	1,109.0	100.0%	1,066.8	100.0%	955.3	100.0%	868.8	100.0%	873.6	100.0%	823.1	100.0%	851.9	100.0%	861.6	100.0%	913.3	100.0%	934.9	100.0%

Finance and insurance Real estate and goods rental and

leasing

Others

Other Services

Local governments

(Note)Apartment loans are excluded from total.

(JPY Bn)

7.8%

200.9 2.2% 188.6

1.6%

3,260.8 35.0% 3,388.2

8.1% 727.3

2,485.2

753.0

151.9

Loans(Average Balance & yield)

Loans <Average Balance>

(Non-consolidated basis)

(JPY Rn)

			FY07			FY08			FY09			FY10			FY11			FY12		
				1st Half	2nd Half		1st Half	2nd Half		1st Half	2nd Half		1st Half	2nd Half		1st Half	2nd Half		1st Half	2nd Half
Loans			8,415.8	8,250.1	8,581.4	8,845.5	8,724.2	8,967.6	8,778.7	8,882.2	8,674.6	8,557.4	8,524.4	8,590.5	8,751.3	8,647.7	8,855.0	9,203.9	9,091.9	9,316.5
J	OM acc	count	-	-	-	-	-	-	-	_	-	_	_	-	-	-	_	_	-	-
Lo	ans(do	omestic branches)	8,415.8	8,250.1	8,581.4	8,845.5	8,724.2	8,967.6	8,776.6	8,882.2	8,670.4	8,550.4	8,518.0	8,583.0	8,742.9	8,639.9	8,845.8	9,194.7	9,083.6	9,306.3
	Loan	s to public sectors	92.5	97.9	87.1	152.7	137.1	168.4	135.3	142.3	128.2	128.2	123.7	132.6	168.8	155.7	181.9	225.0	218.4	231.6
	Loans	s to large & medium sized esses	1,537.2	1,491.2	1,583.1	1,659.5	1,608.9	1,710.5	1,605.5	1,661.3	1,549.3	1,444.3	1,450.5	1,438.1	1,460.7	1,444.8	1,476.7	1,501.7	1,487.6	1,515.8
		s to small and medium-sized esses, etc	6,786.0	6,660.9	6,911.0	7,033.2	6,978.1	7,088.6	7,035.7	7,078.5	6,992.8	6,977.8	6,943.6	7,012.2	7,113.3	7,039.4	7,187.1	7,467.9	7,377.5	7,558.7
		oans to small and medium-sized usinesses	3,218.4	3,166.1	3,270.7	3,201.0	3,206.9	3,195.0	3,048.7	3,112.4	2,984.8	2,881.0	2,881.3	2,880.7	2,868.5	2,841.1	2,896.0	2,969.0	2,949.0	2,989.1
	Ir	ndividuals	3,567.5	3,494.8	3,640.3	3,832.1	3,771.1	3,893.5	3,986.9	3,966.1	4,007.9	4,096.8	4,062.3	4,131.4	4,244.7	4,198.2	4,291.1	4,498.9	4,428.5	4,569.6
		Residential loans	3,233.2	3,162.4	3,304.0	3,486.3	3,427.9	3,545.1	3,641.9	3,619.7	3,664.2	3,754.6	3,720.2	3,789.2	3,908.9	3,859.9	3,957.9	4,160.1	4,092.5	4,228.1
		Housing loans	2,135.7	2,078.9	2,192.5	2,336.3	2,289.9	2,383.0	2,462.0	2,444.0	2,480.0	2,548.4	2,526.3	2,570.6	2,661.8	2,623.7	2,699.9	2,857.8	2,805.2	2,910.6
		Apartment loans	1,097.5	1,083.4	1,111.5	1,149.9	1,137.9	1,162.1	1,179.8	1,175.6	1,184.1	1,206.1	1,193.8	1,218.6	1,247.0	1,236.1	1,257.9	1,302.3	1,287.2	1,317.5
		Other individual loans	334.3	332.4	336.2	345.8	343.2	348.3	345.0	346.3	343.7	342.1	342.1	342.1	335.7	338.3	333.2	338.7	336.0	341.5
Lo	ans(ov	verseas branches)	_	-	_	-	-	_	2.0	-	4.1	6.9	6.4	7.5	8.4	7.8	9.1	9.1	8.2	10.1
Ratio 1	o small	and medium-sized businesses.																		
etc.		·	80.6%	80.7%	80.5%	79.5%	79.9%	79.0%	80.1%	79.6%	80.6%	81.6%	81.5%	81.7%	81.3%	81.4%	81.2%	81.2%	81.2%	81.2%
		tio of small and medium-	-sized busii	nesses, etc	to loans in	domestic	branches(a	average bal	ance)											
(includ	es inter	and bills discounted national operation)	2.19%	2.17%	2.22%	2.16%	2.18%	2.13%	1.96%	1.99%	1.93%	1.84%	1.87%	1.81%	1.73%	1.75%	1.71%	1.59%	1.62%	1.56%
	n Ioans stics) (N	and bills discounted lote)	2.19%	2.16%	2.22%	2.15%	2.18%	2.13%	1.96%	1.99%	1.93%	1.84%	1.87%	1.82%	1.73%	1.75%	1.71%	1.59%	1.62%	1.56%
Lo	ans to	corporate	2.10%	2.08%	2.13%	2.02%	2.07%	1.97%	1.81%	1.82%	1.80%	1.72%	1.74%	1.69%	1.62%	1.64%	1.60%	1.48%	1.51%	1.45%
Lo	ans to	individuals	2.37%	2.34%	2.41%	2.38%	2.38%	2.38%	2.17%	2.23%	2.10%	2.01%	2.04%	1.99%	1.89%	1.93%	1.86%	1.74%	1.77%	1.71%

⁽Note)Loans from domestic operations represents yen denominated loans in domestic branches.

⁽Note)Loans to public sectors include the loans to Deposit Insurance Corporation, etc.

Deposits(Outstanding Balance)

Deposits <Outstanding Balance>

[Non-consolidated basis] (JPY Bn)

	Mar-07	Sep-07	Mar-08	Sep-08	Mar-09	Sep-09	Mar-10	Sep-10	Mar-11	Sep-11	Mar-12	Sep-12	Mar-13
oosits	9,827.0	9,654.9	9,996.8	9,819.2	10,175.0	10,028.1	10,448.3	10,298.4	10,753.1	10,438.2	11,091.5	10,837.8	11,484.
JOM account	_	-	7.2	1.8	6.8	2.2	4.6	0.0	7.4	_	2.7	16.6	4.
Deposits(domestic branches)	9,827.0	9,654.9	9,989.6	9,817.3	10,168.1	10,025.9	10,442.8	10,297.6	10,745.5	10,437.8	11,088.7	10,821.2	11,480.
Liquid deposits in yen	6,663.3	6,282.2	6,601.1	6,274.0	6,643.9	6,419.5	6,907.5	6,675.9	7,266.1	6,960.3	7,668.6	7,417.0	8,047.
Fixed deposits in yen	3,098.4	3,236.8	3,295.2	3,481.1	3,433.7	3,485.9	3,411.5	3,435.8	3,335.2	3,334.6	3,291.8	3,285.9	3,294
Foreign currency deposits	65.2	135.8	93.2	62.1	90.5	120.3	123.8	185.8	144.1	142.7	128.2	118.3	138.
Deposit from corporate	1,908.6	1,883.2	1,830.3	1,781.6	1,854.0	1,889.7	1,897.8	1,914.8	1,999.2	2,004.5	2,115.6	2,142.4	2,165
Liquid deposits in yen	1,562.9	1,512.6	1,450.2	1,397.2	1,451.5	1,491.5	1,495.5	1,525.6	1,607.5	1,595.5	1,694.9	1,719.9	1,712
Fixed deposits in yen	337.0	360.7	368.7	373.5	389.2	382.5	385.9	369.9	373.3	386.0	399.7	397.7	422
Foreign currency deposits	8.6	9.7	11.3	10.7	13.1	15.6	16.3	19.2	18.2	22.9	20.8	24.7	30
Deposit from individuals	7,325.8	7,442.0	7,559.0	7,650.4	7,709.4	7,724.9	7,800.2	7,845.4	7,971.5	8,049.0	8,187.8	8,260.9	8,418
Liquid deposits in yen	4,544.3	4,569.4	4,634.3	4,591.8	4,645.7	4,634.4	4,750.0	4,768.6	4,974.7	5,075.2	5,268.2	5,356.1	5,524
Fixed deposits in yen	2,748.0	2,840.7	2,884.2	3,019.1	3,017.0	3,044.5	3,002.4	3,029.1	2,940.8	2,921.0	2,867.3	2,859.1	2,849
Foreign currency deposits	33.4	31.9	40.4	39.5	46.6	45.8	47.7	47.6	55.9	52.7	52.2	45.6	45
Deposit from local public	496.0	243.3	474.4	265.5	492.6	278.5	625.4	454.1	682.6	284.6	673.4	315.7	798
Liquid deposits in yen	470.1	125.5	403.7	180.4	451.0	177.8	560.4	317.0	610.8	209.6	614.3	259.9	735
Fixed deposits in yen	2.7	23.6	29.2	73.3	10.8	41.9	5.2	18.1	1.8	7.8	3.9	7.8	0
Foreign currency deposits	23.1	94.1	41.4	11.7	30.7	58.7	59.7	118.9	69.9	67.1	55.1	47.8	62
Deposit from Financial Institutions	96.4	86.3	125.7	119.6	112.0	132.6	119.4	83.2	92.0	99.7	111.8	102.1	97
Liquid deposits in yen	85.9	74.5	112.7	104.5	95.5	115.6	101.5	64.5	72.8	80.0	91.1	80.9	76
Fixed deposits in yen	10.5	11.7	12.9	15.1	16.4	17.0	17.8	18.6	19.1	19.6	20.7	21.1	21
Foreign currency deposits	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0
Deposits(overseas branches)	_	_	_	_	_	_	0.7	0.6	0.1	0.3	0.0	0.0	0
				!				!		!			
oosits in Kanagawa Prefecture	9,098.5	8,902.7	9,231.5	9,090.8	9,432.0	9,232.7	9,671.4	9,553.8	9,963.5	9,660.4	10,244.8	10,003.4	10,617

^{**}Liquid deposits in yen=Current deposits+Ordinary deposits+Savings deposits+Deposits at notice+Miscellaneous deposits

+Tax payment deposits (excluding NCD, including non-resident deposits in yen)

Deposits(Average Balance & Yield)

Deposits <Average Balance>

[Non-consolidated basis]

(JPY Bn)

			FY07			FY08			FY09			FY10			FY11			FY12		(JPY Bn)
			[1st Half	2nd Half		1st Half	2nd Half		1st Half	2nd Half		1st Half	2nd Half		1st Half	2nd Half	- · · · - [1st Half	2nd Half
Dep	osits		9,712.9	9,653.7	9,772.1	9,913.4	9,915.7	9,911.0	10,141.8	10,160.1	10,123.4	10,338.6	10,309.4	10,367.9	10,547.4	10,554.9	10,540.0	10,853.5	10,818.2	10,889.0
15	JOM a	account	5.8	6.9	4.6	4.6	2.5	6.7	3.6	2.9	4.3	5.0	8.6	1.2	1.5	0.6	2.3	10.3	5.3	15.3
15	Depos	sits(domestic branches)	9,707.1	9,646.7	9,767.5	9,908.7	9,913.2	9,904.3	10,137.9	10,157.2	10,118.5	10,333.1	10,300.2	10,366.1	10,545.6	10,554.0	10,537.3	10,843.2	10,812.9	10,873.7
		Liquid deposits in yen	6,344.2	6,353.1	6,335.3	6,346.0	6,384.2	6,307.7	6,488.0	6,495.7	6,480.2	6,746.2	6,707.7	6,784.9	7,022.7	6,981.9	7,063.5	7,389.7	7,351.4	7,428.2
		Fixed deposits in yen	3,229.7	3,181.3	3,278.0	3,448.7	3,405.9	3,491.8	3,494.3	3,495.2	3,493.4	3,407.9	3,428.5	3,387.2	3,337.7	3,361.5	3,313.8	3,305.0	3,305.4	3,304.6
		Foreign currency deposits	133.1	112.1	154.0	113.9	123.0	104.7	155.5	166.1	144.8	178.8	163.9	193.9	185.1	210.5	159.8	148.4	156.0	140.7
	De	eposit from corporate	1,854.4	1,867.0	1,841.8	1,830.9	1,855.5	1,806.2	1,911.7	1,916.4	1,907.1	1,923.7	1,922.5	1,925.0	2,000.0	1,995.4	2,004.7	2,099.4	2,101.0	2,097.8
		Liquid deposits in yen	1,484.2	1,503.0	1,465.4	1,440.9	1,468.3	1,413.3	1,506.1	1,509.0	1,503.2	1,526.6	1,524.4	1,528.8	1,589.9	1,590.6	1,589.3	1,663.2	1,672.0	1,654.4
		Fixed deposits in yen	358.9	354.2	363.5	374.1	369.3	378.9	389.9	393.2	386.5	378.4	380.5	376.3	389.5	384.3	394.6	412.6	406.5	418.7
		Foreign currency deposits	11.3	9.8	13.1	15.9	17.9	13.8	15.7	14.1	17.3	18.7	17.6	19.8	20.5	20.4	20.7	23.5	22.3	24.7
	De	eposit from individuals	7,474.7	7,408.3	7,541.1	7,684.0	7,655.5	7,712.7	7,782.2	7,768.9	7,795.6	7,903.7	7,875.5	7,932.0	8,110.7	8,074.5	8,146.9	8,302.6	8,244.0	8,361.5
		Liquid deposits in yen	4,603.4	4,574.7	4,632.1	4,638.0	4,645.9	4,630.0	4,697.3	4,674.1	4,720.6	4,853.4	4,808.6	4,898.4	5,136.0	5,070.0	5,202.0	5,388.4	5,323.3	5,454.0
		Fixed deposits in yen	2,837.7	2,801.4	2,874.0	3,003.1	2,967.7	3,038.7	3,038.4	3,048.2	3,028.6	3,002.0	3,020.7	2,983.3	2,921.2	2,949.8	2,892.6	2,866.7	2,871.8	2,861.5
		Foreign currency deposits	33.5	32.1	34.9	42.8	41.7	43.9	46.4	46.5	46.2	48.1	46.0	50.2	53.4	54.6	52.1	47.4	48.8	45.9
	De	eposit from local public	295.4	287.6	303.3	318.4	326.1	310.7	370.2	396.3	343.9	434.2	429.5	439.0	364.3	413.5	315.2	369.0	394.3	343.6
		Liquid deposits in yen	185.9	203.0	168.8	206.7	207.9	205.4	228.1	253.8	202.2	313.4	320.2	306.5	245.9	270.0	221.8	287.0	303.4	270.6
		Fixed deposits in yen	21.2	14.3	28.0	56.5	54.8	58.2	48.7	36.9	60.5	8.8	9.0	8.6	7.2	8.0	6.4	4.5	6.1	3.0
		Foreign currency deposits	88.2	70.2	106.3	55.1	63.3	46.9	93.3	105.4	81.1	111.9	100.1	123.7	111.1	135.4	86.9	77.4	84.7	70.0
	De	posit from Financial Institutions	82.4	83.6	81.2	75.3	75.9	74.6	73.6	75.5	71.8	71.3	72.6	70.0	70.5	70.5	70.4	72.0	73.5	70.6
		Liquid deposits in yen	70.6	72.3	68.8	60.4	62.0	58.8	56.4	58.7	54.1	52.7	54.3	51.1	50.7	51.2	50.3	50.9	52.5	49.2
		Fixed deposits in yen	11.8	11.2	12.3	14.8	13.9	15.7	17.2	16.7	17.6	18.5	18.2	18.9	19.7	19.3	20.0	21.1	20.9	21.4
		Foreign currency deposits	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Depos	sits(overseas branches)	-	-	-	-	-	-	0.2	_	0.5	0.4	0.4	0.4	0.2	0.2	0.3	0.0	0.0	0.0
Yield	on de	posits	0.07%	0.00%	0.00%	0.00%	0.27%	0.10%	0.10%	0.10%	0.110/	0.070/	0.09%	0.00%	0.05%	0.00%	0.05%	0.05%	0.05%	0.05%
		ternational operation)	0.27% 0.22%	0.26% 0.21%	0.29% 0.23%	0.22% 0.21%	0.27%	0.18% 0.17%	0.12% 0.12%	0.13% 0.13%	0.11% 0.11%	0.07% 0.07%	0.09%	0.06% 0.06%	0.05%	0.06% 0.05%	0.05% 0.04%	0.05%	0.05% 0.04%	0.05%
Iг		deposits (domestics)	0.22%	0.21%	0.23%	0.21%	0.24%	0.17%	0.12%	0.13%	0.11%	0.07%	0.08%	0.06%	0.05%	0.05%	0.04%	0.04%	0.04%	0.04%
		deposits	0.17%	0.17%	0.17%	0.12%	0.17%	0.07%	0.03%	0.03%	0.03%	0.02%	0.02%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%
ш	ıxed	ueposits	0.31%	0.29%	0.34%	0.30%	0.36%	0.33%	U.Z0%	0.32%	0.23%	0.17%	0.19%	0.13%	U.12%	0.14%	U.11%	U. 1 170	U. 1 170	0.12%

^{**}Liquid deposits in yen=Current deposits+Ordinary deposits+Savings deposits+Deposits at notice+Miscellaneous deposits +Tax payment deposits (excluding NCD, including non-resident deposits in yen)

 [★]Fixed deposits in yen=Time deposits (including non-resident deposits in yen)

XYield on deposits(domestics) does not include non-resident deposits in yen.

Securities (Outstanding & Average Balance, Yield)

Securities Balance and Yield basis [Non-consolidated basis]

(JPY Bn)

															(JPT Bn)
			Mar-07	Sep-07	Mar-08	Sep-08	Mar-09	Sep-09	Mar-10	Sep-10	Mar-11	Sep-11	Mar-12	Sep-12	Mar-13
			Annual Average	1st Half	Annual Average										
Secur	ities	Outstanding	1,668.0	1,413.1	1,410.9	1,249.7	1,357.9	1,466.4	1,750.4	1,822.0	2,004.0	2,011.5	2,122.2	2,158.4	2,226.9
		Average	1,286.2	1,445.4	1,390.0	1,375.0	1,383.8	1,422.6	1,510.5	1,741.9	1,845.6	2,080.3	2,165.9	2,247.2	2,250.3
Na	ational government bonds	Outstanding	770.1	544.7	593.8	447.8	519.6	643.5	735.1	751.4	764.4	729.8	768.2	874.9	870.7
		Average	569.2	647.4	591.2	581.5	555.9	593.7	649.6	704.1	741.3	8.808	869.9	935.8	966.9
Lo	ocal government bonds	Outstanding	68.4	88.0	77.7	110.9	183.0	196.0	293.5	315.8	291.6	270.7	257.1	236.3	231.1
		Average	76.8	86.3	87.5	89.3	120.0	187.7	212.8	310.2	307.0	283.2	272.9	246.1	236.5
Co	orporate bonds	Outstanding	458.6	447.2	465.9	443.9	444.7	415.9	500.7	551.2	740.6	816.2	879.8	811.0	746.3
		Average	383.8	453.2	459.5	456.9	459.6	429.7	442.3	529.5	596.1	790.8	826.2	856.6	806.5
St	ocks	Outstanding	277.8	259.9	206.5	178.3	151.8	159.2	164.1	146.0	144.5	140.8	150.8	139.0	187.4
		Average	168.7	168.7	170.9	172.4	173.9	151.0	147.1	140.8	140.1	136.8	136.5	133.8	133.8
Ot	ther securities	Outstanding	92.8	73.2	66.8	68.7	58.6	51.6	56.8	57.3	62.7	53.8	66.1	97.0	191.2
		Average	87.5	89.6	80.7	74.7	74.1	60.3	58.5	57.2	60.9	60.6	60.3	74.7	106.3
	Foreign bonds	Outstanding	49.5	21.2	21.7	23.6	22.8	21.4	27.5	28.1	35.9	30.0	35.7	45.6	92.4
	Foreign bonds	Average	57.3	42.2	30.6	23.2	22.9	22.4	22.9	27.3	30.1	33.8	32.3	37.2	53.3
	Faraign atacks	Outstanding	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
	Foreign stocks	Average	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
	n securities		1.12%	1.12%	1.24%	1.25%	1.16%	1.18%	1.18%	0.94%	0.95%	0.88%	0.89%	0.89%	0.96%
	es international operation) on securities(domestics)		1.02%	1.06%	1.20%	1.22%	1.14%	1.18%	1.18%	0.94%	0.95%	0.88%	0.89%	0.88%	0.95%
В	onds		0.87%	0.96%	1.08%	1.15%	1.07%	1.16%	1.13%	0.89%	0.88%	0.83%	0.82%	0.82%	0.88%
St	ocks		1.91%	1.79%	2.04%	1.74%	1.67%	1.30%	1.55%	1.55%	1.78%	1.63%	1.87%	1.94%	2.14%

<Gains and Losses on Valuation of Securities>

		Mar-07	Sep-07	Mar-08	Sep-08	Mar-09	Sep-09	Mar-10	Sep-10	Mar-11	Sep-11	Mar-12	Sep-12	Mar-13
Hel	d-to-maturity securities(market value)	-0.3	-0.1	2.1	1.1	2.4	3.9	3.9	6.9	3.6	6.5	7.1	10.5	12.9
Ava	ailable-for-sale securities (market value)	104.1	84.5	26.2	4.5	-9.0	27.6	37.9	31.7	21.2	18.1	31.4	23.6	82.2
	Bonds	-5.4	-4.5	-4.7	3.0	2.2	14.3	16.7	24.8	16.2	14.4	14.4	14.3	15.8
Ī	Stocks	110.6	90.1	36.0	10.2	-1.4	17.3	22.9	9.0	7.0	6.2	16.8	9.8	55.3
	Other Securities	-1.0	-1.1	-5.0	-8.6	-9.8	-4.0	-1.7	-2.1	-2.0	-2.5	0.1	-0.5	11.0

(Note1) Floating-rate Japanese government bonds which BoY held as Available-for-sale securities had been carried on the balance sheet at their reasonably estimated amounts from Sep-08 to Mar-11.

Non-Deposit Products for individuals

Non-Deposit Products < Outstanding Balance>

[Non-consolidated basis]
(JPY Bn)

		Sep-07	Mar-08	Sep-08	Mar-09	Sep-09	Mar-10	Sep-10	Mar-11	Sep-11	Mar-12	Sep-12	Mar-13
	Investment trusts	495.5	441.1	438.6	336.6	425.9	465.7	445.4	469.0	414.6	435.0	439.4	517.9
	Insurance(Annuity, Whole life)	350.1	354.7	392.8	414.2	518.3	587.6	663.0	714.9	765.2	865.3	906.4	964.2
	Foreign Currency Deposits	31.9	40.4	39.5	46.6	45.8	47.7	47.6	55.9	52.7	52.2	45.6	45.1
	Public Bonds	550.8	535.1	518.1	508.6	495.3	468.9	447.6	424.0	407.1	380.3	347.3	316.5
Тс	otal balance of non-deposit products for individuals (A)	1,428.4	1,371.5	1,389.2	1,306.2	1,485.4	1,570.0	1,603.7	1,663.9	1,639.7	1,732.9	1,738.8	1,843.8
In	dividual deposits(deposits in yen)	7,410.1	7,518.6	7,610.9	7,662.7	7,679.0	7,752.4	7,797.7	7,915.6	7,996.3	8,135.6	8,215.2	8,373.3
Total	individual deposit assets (B)	8,838.5	8,890.2	9,000.2	8,969.0	9,164.4	9,322.5	9,401.5	9,579.6	9,636.0	9,868.5	9,954.1	10,217.2
Ratio	of non-deposit products (A) \div (B)	16.1%	15.4%	15.4%	14.5%	16.2%	16.8%	17.0%	17.3%	17.0%	17.5%	17.4%	18.0%
	Balance of non-deposit products for individuals(Hamagin TT Securities)	-	-	-	127.5	149.4	162.2	164.2	176.4	168.0	196.2	230.8	275.3
	otal balance of non-deposit products for (D) dividuals(Group total)	1,428.4	1,371.5	1,389.2	1,433.7	1,634.8	1,732.2	1,768.0	1,840.4	1,807.8	1,929.1	1,969.7	2,119.1
	individual deposit assets (E) up total) ((B) $+$ (C)]	8,838.5	8,890.2	9,000.2	9,096.5	9,313.9	9,484.7	9,565.7	9,756.0	9,804.1	10,064.7	10,184.9	10,492.5
	of non-deposit products up total) (D) \div (E)	16.1%	15.4%	15.4%	15.7%	17.5%	18.2%	18.4%	18.8%	18.4%	19.1%	19.3%	20.1%

Yield & Management Indexes

Interest Margins (Domestics)	[Non-conso	lidated]										
	FY	07	FY	08	FY	′09	FY	10	FY	11	FY	12
	1st Half		1st Half		1st Half		1st Half		1st Half		1st Half	
Yield on interest-earning assets	1.93%	1.99%	1.99%	1.97%	1.84%	1.81%	1.68%	1.65%	1.55%	1.53%	1.45%	1.44%
Loans and bills discounted	2.16%	2.19%	2.18%	2.15%	1.99%	1.96%	1.87%	1.84%	1.75%	1.73%	1.62%	1.59%
Securities	1.06%	1.20%	1.22%	1.14%	1.18%	1.18%	0.94%	0.95%	0.88%	0.89%	0.88%	0.95%
Yield on interest-bearing liabilities	0.23%	0.24%	0.26%	0.23%	0.16%	0.15%	0.11%	0.10%	0.08%	0.08%	0.07%	0.07%
Deposits	0.21%	0.22%	0.24%	0.21%	0.13%	0.12%	0.08%	0.07%	0.05%	0.05%	0.04%	0.04%
External liabilities	0.48%	0.50%	0.53%	0.48%	1.29%	1.11%	1.48%	0.95%	0.70%	0.48%	0.49%	0.42%
Expenses ratio	0.94%	0.95%	0.99%	0.99%	0.94%	0.95%	0.93%	0.93%	0.89%	0.90%	0.87%	0.86%
Total funding cost	1.14%	1.17%	1.22%	1.19%	1.08%	1.08%	1.03%	1.01%	0.95%	0.94%	0.90%	0.89%
Yield spread	1.70%	1.75%	1.73%	1.74%	1.68%	1.66%	1.57%	1.55%	1.47%	1.45%	1.38%	1.37%
Interest margin between loans and deposits	1.00%	1.00%	0.93%	0.94%	0.92%	0.89%	0.85%	0.84%	0.80%	0.78%	0.70%	0.68%
Net interest margin	0.79%	0.82%	0.77%	0.78%	0.76%	0.73%	0.65%	0.64%	0.60%	0.59%	0.55%	0.55%

Management Indexes	[Non-conso	olidated]										
	FY	′07	FY	08	FY	09	FY	10	FY	11	FY	12
	1st Half		1st Half		1st Half		1st Half		1st Half		1st Half	
OHR	43.26%	43.32%	45.57%	45.94%	46.43%	47.16%	48.07%	48.13%	48.27%	48.29%	48.33%	47.68%
EPS	¥24.57	¥48.21	¥11.71	¥6.34	¥9.69	¥22.79	¥14.98	¥33.42	¥18.06	¥36.32	¥18.37	¥40.16
ROA	0.62%	0.59%	0.28%	0.07%	0.23%	0.27%	0.35%	0.39%	0.40%	0.40%	0.39%	0.42%
ROE	9.55%	9.37%	4.61%	1.26%	3.87%	4.50%	5.68%	6.28%	6.62%	6.51%	6.29%	6.63%

(X) excluding customer's liabilities for acceptances and guarantees

Credit Costs

Credit Costs [Non-consolidated] (JPY Bn)

	FY	07	FY	08	FY	09	FY	′10	FY	11	FY	12
	1st Half		1st Half		1st Half		1st Half		1st Half		1st Half	
Written-off of loans	8.2	14.2	10.0	22.8	13.7	23.4	7.6	14.2	5.4	8.3	2.5	4.3
Provison of allowance for specific loan losses	-0.6	-0.9	18.9	48.7	16.6	30.0	8.3	13.8	9.6	22.0	8.9	18.2
Loss on sales of non-performing loans	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.0	0.1
Other	-	0.1	0.2	0.3	0.3	1.4	0.3	0.4	0.2	0.4	0.2	0.3
Provison of allowance for general loan losses	0.9	4.5	9.5	15.1	4.9	0.8	0.8	0.3	-4.9	-14.1	-3.3	-6.4
Former credit costs	8.5	18.0	38.7	87.1	35.7	55.8	17.2	28.9	10.6	16.7	8.4	16.5
Former credit cost ratio	0.20%	0.21%	0.88%	0.98%	0.80%	0.63%	0.40%	0.33%	0.24%	0.19%	0.18%	0.18%
Recoveries of written-off claims (Δ)	1.2	2.6	1.2	2.0	0.5	1.2	0.5	1.3	1.8	3.0	1.0	1.4
Credit costs	7.2	15.4	37.4	85.0	35.2	54.5	16.7	27.6	8.7	13.7	7.3	15.1
Credit cost ratio	0.17%	0.18%	0.85%	0.96%	0.79%	0.62%	0.39%	0.32%	0.20%	0.15%	0.16%	0.16%

Credit cost ratio = Credit costs / Averege balance of loans

[&]quot;Recoveries of written-off claims" is not included in "Former credit costs."

Capital Adequacy Ratio

Capital Adequacy Ratio	[Non-cons	olidated】						(JPY Bn)
	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9
Capital adequacy ratio	10.78%	11.33%	11.97%	11.94%	12.03%	13.34%	13.43%	14.12%
Tier 1 capital ratio	9.56%	9.41%	9.72%	9.74%	9.97%	11.08%	11.18%	11.83%
Capital	714.7	784.4	823.7	838.8	841.2	858.0	871.8	883.9
Tier 1 capital	633.8	651.9	668.8	684.1	697.1	712.8	725.9	740.5
Tier 2 capital	121.4	161.4	177.9	175.6	170.4	169.1	175.0	171.2
Deductions	40.5	28.8	23.0	20.9	26.4	23.9	29.1	27.9
Risk-weighted Assets, etc	6,629.4	6,922.8	6,877.8	7,021.5	6,987.8	6,430.2	6,491.1	6,259.7

	(JPY Bn)
	13/3
Total Capital ratio	13.69%
Tier 1 capital ratio	11.36%
Common Equity Tier 1 capital ratio	11.21%
Total Capital	900.1
Tier 1 capital	746.9
Common Equity Tier 1 capital	736.7
Tier 2 capital	153.2
Total Risk Weighted Assets	6,571.3

C	Capital Adequacy Ratio	【Consolidat	ed】						(JPY Bn)
		09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9
C	Capital adequacy ratio	10.92%	11.53%	12.20%	12.15%	12.28%	13.57%	13.67%	14.37%
	Tier 1 capital ratio	9.61%	9.51%	9.85%	9.86%	10.12%	11.24%	11.36%	12.02%
C	Capital	734.8	805.8	846.5	863.9	868.3	886.8	902.0	915.3
	Tier 1 capital	646.7	665.0	683.1	700.7	715.8	734.3	749.5	765.8
	Tier 2 capital	122.5	163.1	179.6	177.3	172.0	170.1	175.1	171.3
	Deductions	34.3	22.2	16.2	14.1	19.5	17.7	22.7	21.8
F	Risk-weighted Assets, etc	6,728.6	6,986.0	6,934.7	7,106.0	7,067.9	6,532.3	6,597.2	6,368.8

	(JPY Bn)
	13/3
Total Capital ratio	13.99%
Tier 1 capital ratio	11.57%
Common Equity Tier 1 capital ratio	11.28%
Total Capital	936.0
Tier 1 capital	774.1
Common Equity Tier 1 capital	754.5
Tier 2 capital	161.8
Total Risk Weighted Assets	6,686.4

Capital Adequacy Ratio (BIS Standard) is calculated in accordance with "the standards for determining whether the status of capital adequacy is appropriate in consideration of assets, etc., held by the bank under the provisions of Article 14–2 of the Banking Law (FSA Notification No.19, 2006)".

The bank has calculated the capital adequacy ratio in accordance with Domestic standard before September 2009, and BIS standard after March 2010.

The ratio has been calculated in accordance with the notification of revision to Capital Adequacy Ratio (FSA Notification No.28, 2012) since the end of March 2013.

Afresh あなたに、あたらしく。



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